



Asia Standard Hotel  
Group Limited



Annual Report  
2018

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# Corporate Information

## DIRECTORS

### Executive

Mr. Poon Jing (*Chairman*)

Dr. Lim Yin Cheng  
(*Deputy Chairman and  
Chief Executive*)

Mr. Poon Hai

Mr. Poon Yeung, Roderick

Mr. Fung Siu To, Clement

Mr. Woo Wei Chun, Joseph

### Independent Non-executive

Mr. Ip Chi Wai

Mr. Leung Wai Keung

Mr. Hung Yat Ming

## AUDIT COMMITTEE

Mr. Hung Yat Ming (*Chairman*)

Mr. Leung Wai Keung

Mr. Ip Chi Wai

## REMUNERATION COMMITTEE

Mr. Hung Yat Ming (*Chairman*)

Mr. Ip Chi Wai

Dr. Lim Yin Cheng

## AUTHORISED REPRESENTATIVES

Dr. Lim Yin Cheng

Mr. Lee Tai Hay, Dominic

## COMPANY SECRETARY

Mr. Lee Tai Hay, Dominic

## REGISTERED OFFICE

Canon's Court,  
22 Victoria Street,  
Hamilton HM12,  
Bermuda

## PRINCIPAL OFFICE IN HONG KONG

30th Floor, MassMutual Tower,  
33 Lockhart Road, Wanchai,  
Hong Kong

Telephone 2866 3336

Facsimile 2866 3772

Website [www.asiastandardhotelgroup.com](http://www.asiastandardhotelgroup.com)

E-mail [info@asia-standard.com.hk](mailto:info@asia-standard.com.hk)

## PRINCIPAL BANKERS

Bank of China (Hong Kong)

HSBC

Industrial and Commercial Bank of  
China (Asia)

Chiyu Banking Corporation

Fubon Bank (Hong Kong)

Industrial and Commercial Bank of  
China (Canada)

Shanghai Commercial Bank

Wing Hang Bank

Chong Hing Bank

Bank of Singapore

Bank Morgan Stanley

UBS

Bank Julius Baer

Credit Suisse AG

## LEGAL ADVISERS

Stephenson Harwood  
18th Floor, United Centre,  
95 Queensway,  
Hong Kong

Appleby

2206-19 Jardine House,  
1 Connaught Place, Central,  
Hong Kong

## AUDITOR

PricewaterhouseCoopers  
Certified Public Accountants  
22nd Floor, Prince's Building,  
Central, Hong Kong

## SHARE REGISTRAR IN BERMUDA

MUFG Fund Services (Bermuda)  
Limited

The Belvedere Building,  
69 Pitts Bay Road,  
Pembroke HM08, Bermuda

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor  
Services Limited

Shops 1712-1716, 17th Floor,  
Hopewell Centre,  
183 Queen's Road East,  
Wanchai, Hong Kong

# Financial Highlights

For the year ended 31st March (in HK\$ million, except otherwise indicated)	2018	2017	Change
<b>Consolidated profit and loss account</b>			
Revenue	843	737	+14%
Result contribution from hotel operation	204	168	+21%
Result contribution from financial investments	311	231	+35%
Net investment (loss)/gain	(59)	243	N/A
Depreciation	(121)	(116)	+4%
Net finance costs	(82)	(40)	+105%
Profit for the year attributable to shareholders	172	433	-60%
Earnings per share - basic (HK cents)	8.5	21.5	-60%
<b>Consolidated balance sheet</b>			
Total assets	9,101	6,374	+43%
Net assets	3,919	3,727	+5%
Net debt	4,675	2,240	+109%

Supplementary information with four (2017: five) hotel properties in operation stated at valuation (note):

Revalued total assets	17,410	14,621	+19%
Revalued net assets	12,227	11,872	+3%
Gearing - net debt to revalued net assets	38%	19%	+19%

Note: According to the Group's accounting policies, the hotel properties in operation were carried at cost less accumulated depreciation. To give further information on the economic substance of its hotel properties investments, the Group hereby presents supplementary unaudited financial information taking into account the fair market value of hotel properties and excluding the corresponding deferred income tax on Hong Kong properties as Hong Kong tax jurisdiction does not include capital gain tax.

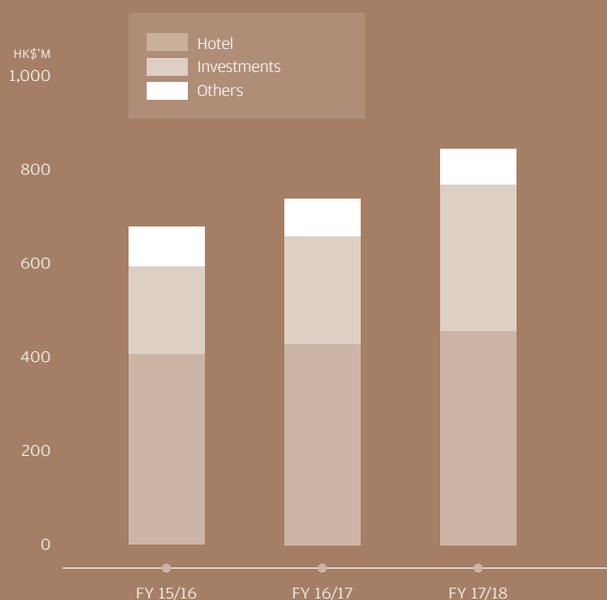
The hotel properties in Hong Kong (2017: Hong Kong and Canada) were revalued by Vigers Appraisal & Consulting Limited ("Vigers") (2017: Vigers and Altus Group Limited respectively), independent professional valuer(s), on an open market value basis.

# Chairman's Statement

For the year ended 31st March 2018, the Group recorded a consolidated net profit of approximately HK\$172 million as compared to HK\$433 million from last year. Such decrease was mainly attributable to unrealised fair value loss on investments in financial assets as opposed to a gain, mostly unrealised, in last year.

Basic earnings per share during the year was HK8.5 cents (2017: HK21.5 cents).

## Segment revenue





Landmark on Robson at Vancouver

The Group had a revalued net assets increase of 3% to HK\$12.2 billion. Net gearing (net debt over the revalued net asset value) was at 38% as of the year end.

Looking at the target opening of our new hotel development in Tsim Sha Tsui in the third quarter of 2018, plus the prospects of the opening of Hong Kong-Zhuhai-Macao Bridge and the Guangzhou-Shenzhen-Hong Kong Express Rail Link this year, the management remains cautiously optimistic in the coming times for our hotel performance.

As to the Group's premium residential condominium development in downtown Vancouver, the demolition of our Empire Landmark Hotel and the pre-sale of this development are being held concurrently, and the re-zoning application of the Group's joint venture development in the vicinity is under review by the local authority.

On behalf of the Board, I would like to express my gratitude to our staff for their invaluable contribution, and our customers, shareholders and the investment community for their support.

**Poon, Jing**  
*Chairman*

Hong Kong, 28th June 2018

# Business Model and Strategies

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Asia Standard Hotel is an established hospitality owner, developer and operator which its business is primarily based in Hong Kong. The Group owns and operates four hotels under the “empire hotels” brand, all of which are in core central business districts (“CBDs”) of Hong Kong, and have one hotel new extension under development. Our hotels are strategically located in central shopping or business districts. The Group also engages in travel agency operations and financial investment, which contributes to the Group with a diversified source of stable recurring income. Our business diversification thus reduces the adverse impact of market volatility and offsets market cyclicality to which some of our businesses are exposed to.

The Group is focused on enhancing the performance of its core business and is dedicated to maximise value for shareholders through pursuit of attractive investment opportunities with the following strategies:

**(i) To expand and grow our hospitality business in prime CBDs of Hong Kong, and to strive for excellence in management and operations**

The Group’s four hotels in Hong Kong are strategically located within core CBDs and are targeted at business travelers as well as visitors from Mainland China. Our hospitality chain has a centralised management team to optimise revenue generation and to ensure efficient deployment of resources for achieving maximum cost benefit. In particular, our “Empire Hotel Hong Kong” in Wanchai benefits from high occupancy and room rates due to its proximity to the Hong Kong Convention and Exhibition Centre. The prime locations allow us to cater to both business visitors and tourists, which has led us to maintain a high occupancy and revenue per available room at our hotels.

**(ii) To build our reputation and track record of premium property development, initially in Vancouver, Canada**

Our development strategy is to continue to invest in Vancouver, Canada. We will expand the real estate business through carefully selected opportunities in luxury as well as mass market residential development, and will continue to look for opportunities to increase our presence in different regions, leveraging our expertise as a premium hotel developer with an international standard.

**(iii) Focus on profitable growth on the Company’s solid recurring income from its investment portfolio**

The Group has a stable investment portfolio generating a recurring and steady income stream. The Group’s investment portfolio provides a liquidity buffer and recurring income as well as a diversified cash flow stream, enabling us to finance existing hotel extension projects and seize potential investment as opportunities arise.

**(iv) Continue to manage risk effectively, through a prudent financial management policy**

The Group aims to monitor risk and manage exposures to a range of debt maturities and a range of debt types in a disciplined and prudent manner. The Group strives to maintain a strong financial position with a healthy level of liquidity and low level of gearing.

We are confident that our strategies will deliver maximum value to the shareholders in the long term.

# Management Discussion and Analysis

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## RESULTS

The Group's revenue for the fiscal year ended 31st March 2018 amounted to HK\$843 million, increased by 14% when compared with the last year. Profit attributable to shareholders, however, decreased by 60% to HK\$172 million. Such decrease was mainly attributable to unrealised fair value loss on investments in financial assets as opposed to a gain, mostly unrealised, in the same period of last year. The unrealised fair value changes on securities investment have no effect on the cash flow of the Group in their respective reporting periods.

## Management Discussion and Analysis



Empire Prestige Tsim Sha Tsui (adjacent to Empire Hotel Kowloon)

### HOTEL BUSINESS

Between April 2017 and March 2018, the cumulative arrivals for all visitors to Hong Kong and those who stayed overnight reached 60 million and 28 million, respectively, both had a 5% increase. Mainland China continues to dominate the overnight visitor arrivals with a 67% of the total share, and this market registered an 8% increase from the same period of last year.

As of March 2018, the total Hong Kong hotel room supply was approximately 79,000, increased by 4% from the same period of last year.

Our hotels in Hong Kong operated at 95% occupancy and had achieved an increase of 10% in average room rate from that of last year. In particular, our new 94-room Empire Prestige Causeway Bay located adjacent to the Group's existing hotel in Causeway Bay has achieved over 90% occupancy for its first full year of operations under review.

Our Empire Landmark Hotel in downtown Vancouver operated at 82% occupancy for the six months ended 30th September 2017 during which it had achieved an increase of 15% in room rate from the same period of last year. This hotel has ceased operation as of 1st October 2017 for redevelopment into a mixed-use development, primarily for residential, for sale.

## Management Discussion and Analysis



Landmark on Robson: Penthouse

### DEVELOPMENT PROJECTS

In Hong Kong, development of our new 90-room hotel located adjacent to our existing hotel in Tsim Sha Tsui has been completed and is anticipated to commence operation in the third quarter of 2018.

In Vancouver, the demolition work of our Empire Landmark Hotel located close to the downtown core at the Robson Street is currently underway. Pre-sale of the first batch of residential units in this development was first launched in January 2018 and contracted sales of Canadian dollar 97 million (approximately HK\$589 million) were achieved up to 31st March 2018.

Another piece of land and buildings located next to our Empire Landmark Hotel at the Robson Street is in the planning stage for residential and commercial development.

The rezoning application of the Group's joint venture for a residential development for sale at the Alberni Street is under review by the local authority.

Shortly after the fiscal year ended 31st March 2018, the Group, through another joint venture with which it owns 40% effective equity interest, has completed the acquisition of another property also located at Alberni Street in downtown Vancouver for redevelopment into premium residential units for sale.

### FINANCIAL INVESTMENTS

As at 31st March 2018, the Group's financial investment portfolio that consisted almost entirely of listed securities amounted to HK\$4,936 million (2017: HK\$2,410 million). The increase in value of the portfolio was attributed to further investment made in debt securities.

Approximately 83% of our investment portfolio comprised listed debt securities that were issued mostly by companies operating real estate business in China, and approximately 17% comprised listed equity securities (of which approximately 84% were issued by major banks). They were denominated in Hong Kong dollars 7%, United States dollars 90% and Sterling 3%.

During the year, a total of HK\$302 million (2017: HK\$228 million) in interest and dividend income were generated from the investment portfolio, and a net investment loss of HK\$59 million, mainly unrealised from fair value changes, was recorded (2017: gain of HK\$243 million mainly unrealised). The unrealised fair value loss was largely from listed debt securities due to higher yield expectation from investors amidst a rising interest rate environment. Such loss was partially offset by the unrealised fair value gain from listed bank equity securities in the United States and in the United Kingdom, the former being benefited from the improvement in the United States economy while the latter from the appreciation of Sterling.

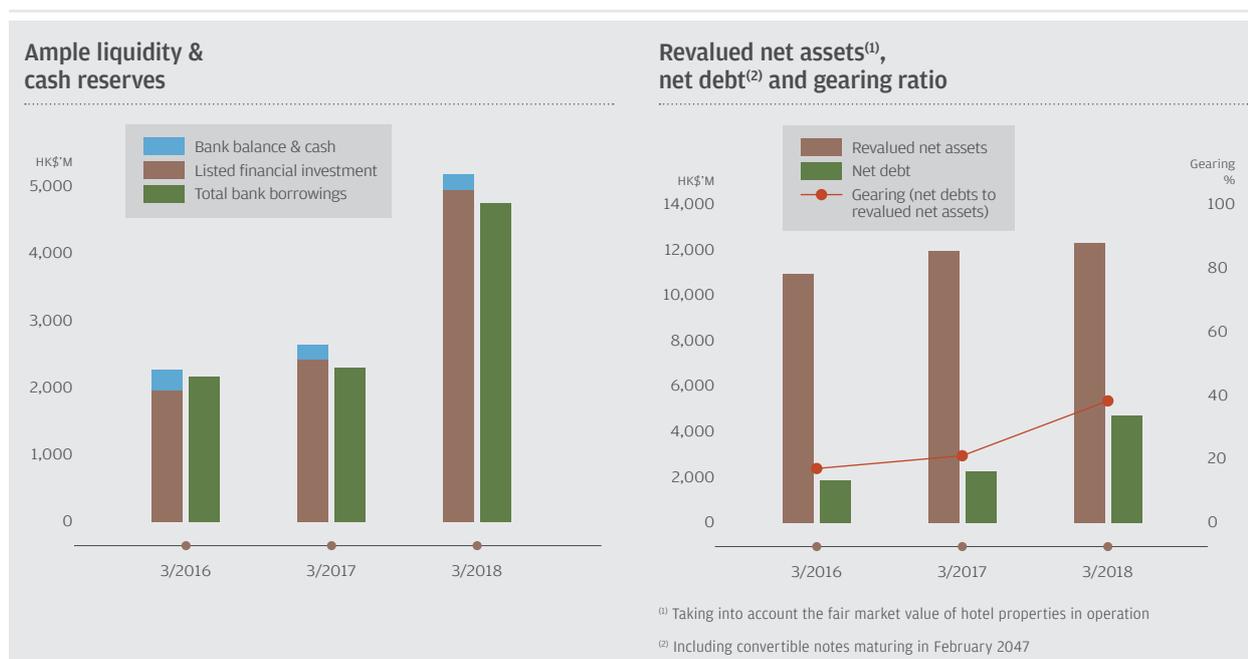
## FINANCIAL REVIEW

The financing and treasury activities of the Group are centrally managed at the corporate level. At 31st March 2018, the Group had over HK\$2,000 million cash and undrawn banking facilities.

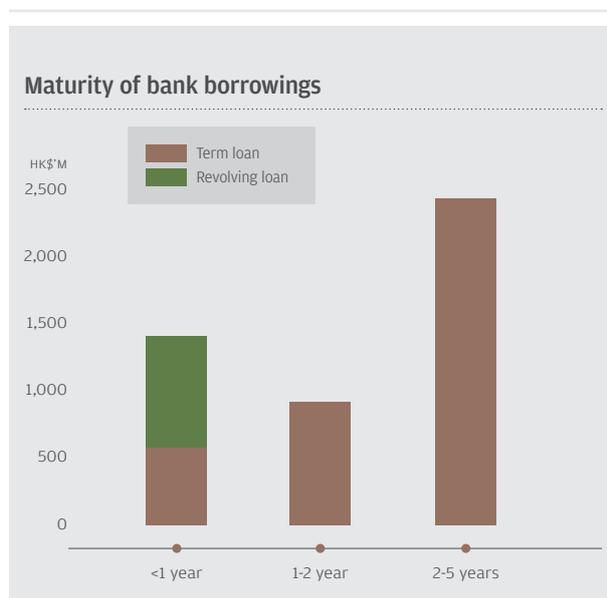
The Group's total assets per book amounted to HK\$9,101 million (2017: HK\$6,374 million). Based on independent valuation, the total revalued amount of our hotel properties in operation as at 31st March 2018 was HK\$10,654 million, decreased by 0.7% when compared with that as at 31st March 2017. This revalued amount has excluded the valuation of our Empire Landmark hotel (2017: HK\$1,012 million) following its closure of operation in October 2017 for redevelopment. The historic land value of this hotel has been reclassified to property under development for sale. The revalued total assets of the Group, after taking into account hotel properties in operation at market value, would be HK\$17,410 million (2017: HK\$14,621 million).

The shareholders' funds per book amounted to HK\$3,919 million (2017: HK\$3,727 million), of which the increase was mainly due to profit for the year. Taking into account the market value of the hotel properties in operation, the revalued net asset value of the Group would be HK\$12,227 million (2017: HK\$11,872 million).

The consolidated net debt (total debt less cash balance) was HK\$4,675 million (2017: HK\$2,240 million). The total debt comprised HK\$4,736 million of bank borrowings and HK\$187 million of convertible notes. 97% of the gross bank borrowings or HK\$4,610 million was denominated in Hong Kong dollars, and the remaining 3% or to the equivalent of HK\$126 million were in foreign currencies incurred in operations and investment in financial assets overseas.



## Management Discussion and Analysis



Of the total bank borrowings, 17% were revolving loans, mostly secured, 54% were secured term loans, and the remaining 29% were unsecured term loans. The maturity of our bank borrowings spread over a period of up to five years with 30% repayable within one year, 19% repayable between one to two years, and 51% repayable within three to five years. Subsequent to the balance sheet date, approximately 65% of bank borrowings repayable within one year were repaid and refinanced by the drawdown of long term bank facilities with maturities of five years. Convertible notes, accounting for 4% of total debt, is unsecured and repayable in February 2047. At 31st March 2018, the Group had net current assets of HK\$3,799 million (2017: HK\$2,211 million).

The Group's gearing ratio, expressed as a percentage of net debt over the revalued net asset value, was 38% (2017: 19%).

The carrying value of hotel properties, property under development for sale and financial assets pledged as collateral for banking facilities of the Group as at 31st March 2018 amounted to HK\$3,653 million (2017: HK\$3,179 million).

## HUMAN RESOURCES

As at 31st March 2018, the total number of full-time employees of the Company and its subsidiaries was approximately 280 (2017: 390). In addition to salary payment, the Group provides other benefits including insurance, share options, medical scheme and retirement plans and others to its employees.

## OUTLOOK

With the opening of Hong Kong-Zhuhai-Macao Bridge (HZMB) and the Guangzhou-Shenzhen-Hong Kong Express Rail Link (XRL) this year, they will significantly reduce the cost and time for travelers and accelerate the economic integration of the Pearl River Delta and its neighboring provinces. The improving trend of both visitors' arrivals and those who stayed overnight in Hong Kong is expected to continue, and the outlook for Hong Kong hospitality industry remains attractive underpinned by continued improvement in inbound tourism.

The general outlook for the property market in Vancouver, Canada is expected to remain attractive because the relatively firm economic growth of Canada is expected to continue.

In respect of our investment in debt securities issued by companies operating real estate business in China, the rising trend of population, income and employment opportunities have been favorable for the real estate market despite the government's curbs on speculation. External risks to China's economy include geopolitical tensions and the escalating trade protectionism, which could weigh on confidence, financial market sentiment, and eventually on activity, depending on their ultimate scope.

The management remains cautiously optimistic towards the performance of the Group in the rapidly changing environment.

## Five-year Financial Summary

Year ended 31st March (in HK\$ million)	2018	2017	2016	2015	2014
<b>Results</b>					
Revenue	<b>843</b>	737	677	700	651
Gross profit	<b>604</b>	498	445	473	470
Depreciation	<b>(121)</b>	(116)	(84)	(87)	(83)
Net investment (loss)/gain	<b>(59)</b>	243	71	(105)	132
Net finance costs	<b>(82)</b>	(40)	(33)	(10)	(15)
Profit for the year attributable to shareholders	<b>172</b>	433	251	120	349
<b>Assets and liabilities</b>					
Total assets	<b>9,101</b>	6,374	5,788	5,159	5,137
Total liabilities	<b>(5,182)</b>	(2,647)	(2,333)	(1,894)	(1,933)
Equity attributable to shareholders of the Company	<b>3,919</b>	3,727	3,455	3,265	3,204

Supplementary information with four (2017: five and 2014 to 2016: four) hotel properties in operation stated at valuation:

Revalued total assets	<b>17,410</b>	14,621	13,263	12,709	11,799
Revalued net assets	<b>12,227</b>	11,872	10,875	10,782	9,828

## Principal Properties

		Group's interest	Approx. site area (sq.ft.)	Approx. gross floor area (sq.ft.)		
<b>I HOTEL PROPERTIES</b>						
01	<b>Empire Hotel Hong Kong</b> 33 Hennessy Road, Wanchai, Hong Kong	100%	10,600	184,000 (363 rooms)		
02	<b>Empire Hotel Kowloon</b> 62 Kimberley Road, Tsim Sha Tsui, Kowloon	100%	11,400	220,000 (343 rooms)		
03	<b>Empire Hotel Causeway Bay</b> 8 Wing Hing Street, Causeway Bay, Hong Kong	100%	6,200	108,000 (280 rooms)		
04	<b>Empire Prestige Causeway Bay</b> 8A Wing Hing Street, Causeway Bay, Hong Kong	100%	2,000	31,000 (94 rooms)		
05	<b>Empire Prestige Tsim Sha Tsui</b> 8 Kimberley Street, Tsim Sha Tsui, Kowloon (expect opening in the third quarter of 2018)	100%	2,800	34,000 (90 rooms)		
		Group's interest	Approx. site area (sq.ft.)	Approx. gross floor area (sq.ft.)	Type	Stage
<b>II PROPERTIES UNDER DEVELOPMENT FOR SALE</b>						
06	<b>Landmark on Robson</b> 1400 Robson Street Vancouver, B.C., Canada (expect completion in 2023)	100%	41,000	400,000	Residential/ Commercial	Demolition
07	1394 Robson Street Vancouver, B.C., Canada	100%	8,600	75,000	Residential	Planning
08	1444 Alberni Street and 740 Nicola Street Vancouver, B.C., Canada	40%	43,230	649,000	Residential/ Commercial	Planning

# Environmental, Social and Governance Report

## REPORTING STANDARD AND SCOPE

This ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT covers the financial year ended 31st March 2018 (the “reporting year”) and addresses all the General Disclosures under each Aspect of the Environmental, Social and Governance Reporting Guide set out in Appendix 27 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

## ENVIRONMENTAL PROTECTION

### A1 EMISSIONS

The Group did not generate significant greenhouse gas emissions as the emissions are indirectly and principally resulting from consuming electricity and gases at the workplace, vehicles and business travels by employees.

The Group did not generate hazardous waste during its business operation, discharge of water and non-hazardous waste were divided into recyclable or non-recyclable waste and handled in an environmentally responsible manner in line with the applicable environmental protection laws and regulations whenever practicable.

During the reporting year, the Group was not subject to any environmental penalty.

#### A1.1 Air Emissions in Total

NOx emissions	42.70 kg (i)
SOx emissions	0.37 kg (i)
PM emissions	0.35 kg (ii)

#### A1.2 Greenhouse Gas Emissions Data in Total and Intensity

Gross Floor Area	54,905 m <sup>2</sup>
Scope 1 emissions	106,438 kg
	1.94 kg per m <sup>2</sup>
Scope 2 emissions	10,761,828 kg
	196 kg per m <sup>2</sup>
Scope 3 emissions	108,004 kg
	1.97 kg per m <sup>2</sup>
Total Greenhouse Gas Emissions	10,976,270 kg
	199.91 kg per m <sup>2</sup>

(i) The data includes emissions from gaseous fuel consumption and vehicular emissions

(ii) The data only includes vehicular emissions

## Environmental, Social and Governance Report

### A1.3 Non-hazardous waste produced

Construction waste	6,498 ton
Recycled construction materials waste	347 ton
Recycled used cartridges	439 piece
Recycled used cooking oil	3,591 liter

## A2 USE OF RESOURCES

In the hotel operation, air conditioning and lighting are the main contributors to the Group's carbon footprint. In recent years, the Group has stepped up its efforts in environmental initiatives to maximise energy conservation, by promoting efficient use of resources, energy saving and emission.

The design of our hot water system in Empire Hotel Causeway Bay was divided in three zones for optimal gas supply and energy saving. The air cool chiller system of Empire Hotel Hong Kong and Empire Hotel Kowloon have been replaced by water cool chiller system in 2012 and 2017, respectively, which is environmental friendly and have greater energy efficiency, better controllability, and longer life. Furthermore, air conditioning in Empire Hotel Causeway Bay and Empire Hotel Kowloon has a zone valve whereby electricity supply will be switched off on idle floors for energy preservation purposes. In our Empire Hotel Kowloon, the two latest renovation floors have an individual electric heater supply system and the system can be switched off individually for energy reduction purposes. As regards to the new hotel development at our sites in Causeway Bay and Tsim Sha Tsui, the former has achieved BEAM Plus NB final assessment certification and the latter, the provisional certificates of BEAM Plus NB.

Daily monitoring of energy and fuel consumption to identify areas for energy conservation is in place. Phased replacements of chillers, fan coil units, air handling units, laundry and kitchen equipment, electrical appliances and lighting have been enhanced to more energy-efficient models.

### A2.1 Direct and Indirect Energy Consumption and Intensity

Total direct energy consumption	15,067,934 kWh
- electricity	274.44 kWh per m <sup>2</sup>
Total indirect energy consumption	9,434,064 MJ
- fuel	171.82 MJ per m <sup>2</sup>

### A2.2 Water Consumption and Intensity

Water consumption	183,768 m <sup>3</sup>
	3.35 m <sup>3</sup> per m <sup>2</sup>

## Environmental, Social and Governance Report

### A2.3 Construction materials used for new hotel

Concrete	2,826 m <sup>3</sup>
Steel	634 ton
Timber	68 m <sup>3</sup>

### A3 THE ENVIRONMENT AND NATURAL RESOURCES

The Group incorporated various environmental initiatives in its hotel operation to minimise waste generation. For instance, water consumption is reduced through our green programme for guestroom linens. We have placed green cards in our guestrooms, informing guests that the hotel will change towels and bedsheets upon request.

To reduce paper consumption, we maximise the use of electronic communications and file storage systems for general office work, guest logs and daily reports and whenever possible we use e-confirmations for guest reservations. In addition, the Group encourages use of recycled paper for printing and copying, double-sided printing and copying, reduce energy consumption by switching off idle lightings, air conditioning and electrical appliances.

The Group's operational activities do not have significant impacts on the environment and natural resources, and the Group shall ensure compliance with all applicable environmental related legislations and regulations.

## SOCIAL ASPECT

### B1 EMPLOYMENT

The Group is an equal opportunity employer and does not discriminate on the basis of personal characteristics. Employee Handbooks outline terms and conditions of employment, expectations for employees' behaviour and service delivery, employees' rights and benefits. We establish and implement policies that promote a fair and respectful workplace. We provide ongoing training and development opportunities to enhance our employees' career progression.

### B2 HEALTH AND SAFETY

The Group values the health and wellbeing of staff. In order to provide employees with health coverage, staff are entitled to benefits including medical insurance and other competitive fringe benefits.

Fire hazards pose significant threats, and all our staff are thoroughly briefed on our Fire Safety Guidelines. Newly joined employees also receive comprehensive orientation on the work safety procedures of the Group.

The Group complied with all the relevant laws and regulations that have a significant impact on the Group relating to health and safety during the year ended 31st March 2018.

## Environmental, Social and Governance Report

### B3 DEVELOPMENT AND TRAINING

Various training courses are regularly conducted to promote occupational safety, personal and food hygiene, fire and emergency response, first aid and customer serving skills.

In addition, our staff is eligible to apply for Educational Sponsorships to pursue external professional courses.

### B4 LABOUR STANDARD

The Group has complied with all the relevant laws and regulations that have a significant impact on the Group relating to preventing child and forced labour.

### B5 SUPPLY CHAIN MANAGEMENT

The Group appreciates the importance of maintaining a good relationship with its suppliers to meet its immediate and long-term business goals. Most of the Group's procurements have undergone a tender process. The Group implements a just and fair tender process to ensure adequate competition and adopts a series of assessment methods in relation to supplier management to ensure the quality of its supplied products and services during performance process.

#### Hospitality

The Group works closely with a number of suppliers in providing a range of hospitality goods, including guestroom consumables, tableware, furniture, and foods and beverages. The Group assures their performance for delivering quality sustainable products and services through supplier approval process and by spot checks on the delivered goods.

To enhance our procurement of environmentally responsible items, we continue to review options to purchase more products from organic and/or sustainably managed sources, environmentally superior products, as well as local or regional companies to reduce the environmental impact of their manufacture and transportation.

#### Property Development

The Group has adopted high standards for all building materials in our premises construction, and will continue to review options to purchase more products from environmentally superior products, as well as local or regional companies to reduce the environmental impact of their manufacture and transportation.

During the reporting year, there was no circumstance of any event between the Group and its suppliers which had a significant impact on the Group's business and on which the Group's success depends.

## Environmental, Social and Governance Report

### B6 PRODUCT RESPONSIBILITY

Our catering operations adhere to all relevant legislations, including but not limited to nutritional and food allergy labelling. The quality and hygiene of our cuisines are effectively managed under an extensive food safety manual.

Compliance procedures are in place to ensure adherence to applicable laws, rules and regulations, which have significant impact on the Group.

During the reporting year, there was no material breach of or non-compliance with the applicable laws and regulations by the Group.

#### Data Privacy

We only collect personal data for operational needs and clearly inform all customers or persons about the intended use of the data and their rights to review and revise their information. All collected personal data is treated as confidential and kept securely, accessible by designated personnel only.

During the reporting year, there were no substantiated complaints received concerning breaches of customer privacy and losses of customer data.

### B7 ANTI-CORRUPTION

We do not tolerate any form of corruption or malpractice such as bribery, money laundering, extortion and fraud. Expected professional conduct at the workplace is outlined in the employee handbook.

During the reporting year, there were no reported cases of corruption and non-compliance with any rules and regulations as regards anti-corruption such as the Prevention of Bribery Ordinance.

### B8 COMMUNITY INVESTMENT

At the Empire Hotels, we are committed to making a positive contribution to society and communities in Hong Kong and China, a place in which we operate and have grown over the past decade. Focusing our corporate social responsibility and effort on imminent and important social issues, we endeavour to contribute, support and help to provide for those who most need a great place to live, learn and grow.

With the help of our employees, we have organized various events during the year to give back to our community.

## Environmental, Social and Governance Report

### B8 COMMUNITY INVESTMENT (Continued)

#### Caring for Society

##### *“The Art of Caring” Community Care Program*

“The Art of Caring” Community Care Program (the “Program”) was launched in 2009 by the Empire Hotels in conjunction with SAHK, a rehabilitation service organisation. Since then, the Program has been giving support to local children and youth with special needs in their education and rehabilitation through the creation of art pieces and a series of educational workshops, learning events and life enriching activities. During 2017/2018, the following activities were organised:

SAHK Angels in the Realm of Empire Glory musical performances at Empire Hotel Kowloon • Tsim Sha Tsui where school bands of three SAHK secondary schools performed festive Christmas music in the hotel lobby on 20th and 21st December 2017.

Visits to the Empire Hotel Hong Kong • Wan Chai were organised on 2nd, 12th and 27th March 2018 for the students of three SAHK secondary schools to learn about some of a hotel’s operations including front desk/reception, housekeeping and restaurant.

In celebration of Mother’s Day in 2018, a handicraft workshop was organised in Empire Hotel Hong Kong • Wan Chai on 10th May when a total of 18 pairs of SAHK pre-school students together with their parents created lovely hand-made floral gift ornaments and enjoyed a wonderful afternoon.



**All Smiles:** Officiating guests (fifth from left) Mr David Leung, JP, Commissioner for Rehabilitation, Labour and Welfare Bureau, HKSAR Government, Mr Joseph Woo, Executive Director & Group Financial Controller, Asia Standard Hotel Group Ltd, and Mrs Josephine Tsui Pang, MH, Chairperson, SAHK celebrated another year of success of “The Art of Caring” Community Care Programme 2017/2018 together with some beneficiary participants in a closing ceremony at Empire Hotel Hong Kong – Wan Chai on 4 July 2018.

## Environmental, Social and Governance Report

OLE<sup>2</sup> Program (Other Learning Experiences x Opportunities for Life Enrichment) giving five about-to graduate secondary school students an opportunity to real-life work experience at hotel industry. They were assigned to Sales and Marketing, Housekeeping and Accounting offices, working as Office Assistants and Trainees for two weeks during May - June 2018.

Joining hands with SAHK, the Hotel Group will continue to expand the breadth and depth of the Program enabling more learning opportunities and rehabilitation support for children and youth with special needs as well as their families.

### Charity Activities

The Group has during the reporting year made donations of HK\$5,110,000 to a number of charitable organisations, such as St. Stephen's Foundation Limited, Hong Kong Spinal Cord Injury Fund Limited, Yan Chai Hospital, La Salle Foundation Ltd, Suicide Prevention Services Limited and Hong Kong Paralympic Committee & Sports Association for the Physically Disabled.

### Community Recognition

The Group has been for a ninth year in a row awarded the Caring Company title 2017/18 by The Hong Kong Council of Social Service in recognition of its contribution to the community. This recognition signifies a solid testimonial and a renewed impetus for the Group on its commitment to making positive contribution to society and communities.

# Corporate Governance Report

## CORPORATE GOVERNANCE PRACTICES

The Company is committed to sustaining its corporate governance standards by emphasising transparency, independence, accountability, responsibility and fairness. The Company exercises corporate governance through the board of Directors (the “Board”) and various committees.

## BOARD OF DIRECTORS

The Board consists of six Executive Directors and three Independent Non-executive Directors. The posts of Chairman and Chief Executive are separate and are not held by the same individuals. The Chairman, Mr. Poon Jing is responsible for overseeing the functioning of the Board and the strategies and policies of the Group. The Chief Executive and Deputy Chairman, Dr. Lim Yin Cheng, is responsible for managing the Group’s business. The biographical details and relationship of the Directors are disclosed in the biography of Directors set out in the Directors and Senior Management section.

According to the bye-laws of the Company (the “Bye-Laws”), at every annual general meeting of the Company, one-third of the Directors (other than the Chairman and the Managing Director) for the time being, or, if their number is not three or a multiple of three, then the number nearest to, but not exceeding one-third, shall retire from office by rotation. Pursuant to the Appendix 14 (the “Code”) of the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”), the Chairman and the Managing Director shall also retire at the annual general meeting every three years. A retiring Director shall be eligible for re-election at the meeting. The Independent Non-executive Directors are not appointed for a specific term but are subject to retirement by rotation and re-election in accordance with the Bye-Laws and the Code.

The Board meets quarterly and is responsible for the formulation and reviewing of long-term business directions and strategies, monitoring the operations and financial performance of the Group and performing corporate governance functions set out in the Code. It also considers and approves future strategic plans and budgets for the Group. The management is delegated with the authority to make decisions and responsible for daily operations of the Group under the leadership of the Chief Executive. The management provides explanation and information to the Board to enable the Board to make an informed assessment of the financial and other information put forward to the Board for approval. The Chief Executive, working with the other Executive Directors and the head of each division, is responsible for managing the business of the Group, including implementation of strategies adopted by the Board and assuming full accountability to the Board for operations of the Group. All Executive Directors have made full and active contributions to the affairs of the Board.

During the year, the Board has reviewed the Company’s policies and practices on corporate governance, and reviewed and monitored the training and continuous professional development of Directors and senior management. The Board has also reviewed and ensured compliance of the relevant legal and regulatory requirements, the code of conducts, the Code and the disclosure in the Corporate Governance Report.

The Directors are responsible for selecting and consistently applying appropriate accounting policies and preparing financial statements which give a true and fair view. The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern. Accordingly, the Directors have prepared the financial statements on a going concern basis.

The Board acknowledges that it is its responsibility to prepare the financial statements and to present a balanced, clear and comprehensive assessment to annual and interim reports, other financial disclosures required under the Listing Rules on the Stock Exchange, and reports to regulators as well as to information required to be disclosed pursuant to statutory requirements.

During the year, the Board held four meetings. The Directors of the Board and the attendance of each Director at the Board meetings and the general meetings of the Company held during the year are as follows:

Director	Title	Number of meetings attended/ Number of meetings held	
		Board meeting	General meeting
Mr. Poon Jing	Chairman	3/4	0/2
Dr. Lim Yin Cheng	Deputy Chairman and Chief Executive	4/4	2/2
Mr. Poon Hai	Executive Director	4/4	1/2
Mr. Poon Yeung, Roderick	Executive Director	4/4	0/2
Mr. Fung Siu To, Clement	Executive Director	4/4	2/2
Mr. Woo Wei Chun, Joseph	Executive Director	4/4	2/2
Mr. Ip Chi Wai	Independent Non-executive Director	3/4	2/2
Mr. Leung Wai Keung	Independent Non-executive Director	4/4	2/2
Mr. Hung Yat Ming	Independent Non-executive Director	4/4	2/2

## BOARD DIVERSITY POLICY

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. In assessing the composition of the Board, the Company will seek to achieve Board diversity through the consideration of a number of factors and measurable criteria, including gender, age, cultural and education background, industry experience, qualifications, skills, knowledge, and professional ethics. All Board appointments will be based on meritocracy and the candidates will be considered against objective criteria of their potential contributions to the Board and the Company, having due regard for the benefits of diversity on the Board.

During the year, no new Director was appointed. If new Directors are required to be appointed to the Board, the Board will elect the appropriate candidates by considering gender, age, cultural and education background, industry experience, qualifications, skills, knowledge, and professional ethics of the candidates.

### REMUNERATION COMMITTEE

Mr. Hung Yat Ming, an Independent Non-executive Director of the Company is the Chairman of the Remuneration Committee. The Remuneration Committee currently comprises the Deputy Chairman and Chief Executive of the Company, Dr. Lim Yin Cheng, and two Independent Non-executive Directors, Mr. Ip Chi Wai and Mr. Hung Yat Ming. The terms of reference were revised and adopted by the Board in compliance with the Code. The duties of the Remuneration Committee include making recommendations to the Board on the remuneration policy and structure of the Directors and senior management, approving the remuneration, determining the remuneration packages of all Executive Directors and senior management and approving the compensation to all Directors and senior management on termination or dismissal. The remuneration packages including basic salary, annual bonus, retirement and other benefit such as share options are commensurate with their job nature and experience level. No director may be involved in any decisions as to his own remuneration or other benefit. The Group's remuneration policy seeks to provide a fair market remuneration so as to attract, retain and motivate high quality staff. The remuneration is determined with reference to his duties and responsibility, remuneration benchmark in the industry and prevailing market conditions. During the year, the Remuneration Committee held one meeting, which all members except Mr. Ip Chi Wai had attended, to review, discuss and approve the remuneration packages of the Directors and senior management.

### AUDIT COMMITTEE

The Audit Committee currently comprises all the Independent Non-executive Directors, Mr. Hung Yat Ming (as the Chairman), Mr. Leung Wai Keung and Mr. Ip Chi Wai. The terms of reference were revised and adopted by the Board in compliance with the Code. The principal activities of the Audit Committee include the review and supervision of the Group's financial reporting process, risk management and internal controls and review of the published financial statements. The Audit Committee meets at least twice a year. During the year, the Audit Committee met twice to review the Company's annual and interim financial statements, the recommendation by the auditor on enhancement of risk management and internal controls and the effectiveness of the internal audit function. All the members had attended the meetings held during the year. The Audit Committee has reviewed the annual financial statements for the year ended 31st March 2018.

### SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules. The Company has made specific enquiry of all Directors regarding any non-compliance with the Model Code during the year, and they all confirmed that they have fully complied with the required standard as set out in the Model Code throughout the year ended 31st March 2018.

## CORPORATE GOVERNANCE CODE

During the year, the Company has complied with the code provisions of the Code, except the following deviations:

- (1) Code Provision A.4.1 of the Code provides that non-executive directors should be appointed for a specific term, subject to re-election. All Independent Non-executive Directors of the Company are not appointed for specific terms, but subject to retirement by rotations and re-elections at the annual general meeting of the Company in accordance with the Bye-Laws;
- (2) Code Provision A.5.1 of the Code provides that issuers should establish a nomination committee which is chaired by the chairman of the board or an independent non-executive director and comprises a majority of independent non-executive directors. The Company does not have a nomination committee. The Board as a whole is responsible for assessing the independence of Independent Non-executive Directors, reviewing the structure, diversity, size and composition of the Board, the appointment of new Directors and the nomination of Directors for re-election by shareholders at the general meeting of the Company. Under the Bye-Laws, the Board may from time to time and at any time to appoint any person as a director, either to fill a casual vacancy or as an addition to the Board. Any director so appointed shall hold office until the next following annual general meeting of the Company and shall then be eligible for re-election at the meeting;
- (3) Code Provision E.1.2 of the Code provides that the chairman of the board of the company should attend the annual general meetings. Mr. Poon Jing, the Chairman of the Board, was unable to attend the annual general meeting of the Company held on 30th August 2017 due to his other engagements at the relevant time; and
- (4) Code Provision C.2.5 of the Code provides that issuers should have an internal audit function. The Company's internal audit function was carried out by the internal auditor who has resigned and left the Company in September 2016. A new internal auditor has been recruited and reported to duty in June 2017 and the said Code Provision has been duly complied with since then.

## RISK MANAGEMENT AND INTERNAL CONTROLS

The Group has its risk management structure and allocated responsibilities in order to achieve the Group's business objectives:

### RISK MANAGEMENT

The Board has the overall responsibilities of establishing, maintaining and operating sound and effective risk management and internal control systems which includes financial, operational and compliance controls. The Audit Committee, acting on behalf of the Board, reviews the effectiveness of the Company's risk management and internal control systems on an on-going basis and reports to the Board. The management is responsible for designing, implementing and monitoring of the Group's risk management framework and internal control system. The internal audit function facilitates improvement in the risk management process by assessing the effectiveness of the internal control system and reports audit results together with the results of the periodic compliance checking to the Audit Committee on an on-going basis.

## Corporate Governance Report

### INTERNAL CONTROL

The Group's internal control system comprises a well-established organisational structure, comprehensive budgeting, reporting, policies and procedures, aiming to identify and manage risks that could adversely hinder the achievement of business objectives of the Group, provide reasonable, but not absolute, assurance against failure in operational system, material error, loss or fraud to the Group. Proper controls are in place for the recording of complete, accurate and timely accounting and management information. Regular reviews and internal audits are carried out for an independent appraisal of the adequacy and effectiveness of the systems and the compliance with applicable laws and regulations.

### INTERNAL AUDIT FUNCTIONS

Internal audit functions has been established in the financial year under review to assist the Audit Committee to review and evaluate the adequacy and effectiveness of the risk management and internal control systems of the Group and to manage the risks inherent in the achievement of business objective of the Company. Internal Audit function adopts risk-based audit approach which focuses on the high risk areas of the Group's activities. Internal audit review covers key issues in relation to the accounting practices and material controls. The review findings or irregularities and also the recommended steps and actions to enhance the internal controls of the Group are reported to the senior management.

A discussion on the principal risks and uncertainties encountered by the Group are set out on pages 45 to 46 in Report of the Directors.

Unauthorised access and use of inside information are strictly prohibited. Any potential inside information identified by senior management will be assessed, and where appropriate, will be escalated for the attention of the Board to resolve on further actions. The Board assesses the likely impact of any unexpected and significant event and decides whether the relevant information is considered inside information and needs to be disclosed as soon as reasonably practicable pursuant to Rules 13.09 and 13.10 of the Listing Rules and the Inside Information Provisions under Part XIVA of the Securities and Future Ordinance.

### EFFECTIVENESS OF THE COMPANY'S RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS

For the financial year under review, two Audit Committee meetings with senior management and the Group's external auditors were held. The Audit Committee has not identified any significant control failings or weaknesses and it concurred with the management's confirmation. The Board is of the view that the system of risk management and internal control in place for the financial year under review and up to the date of issuance of the annual report and financial statements is sound and is sufficient to safeguard the interests of shareholders, customers and employees, and the Group's assets.

## AUDITOR'S REMUNERATION

PricewaterhouseCoopers has been appointed as the auditor of the Company by the shareholders at the annual general meeting. The services provided by PricewaterhouseCoopers include audit, taxation related and other services. A statement by PricewaterhouseCoopers about their reporting responsibilities as the auditor of the Company is included in the Independent Auditor's Report on pages 49 to 53 of this annual report.

For the year ended 31st March 2018, the amounts of HK\$4,773,000 (2017: HK\$4,212,000) charged to the financial statements of the Group for their audit services. Taxation services, review on interim results, services on capital market transactions and other services provided by PricewaterhouseCoopers to the Group amounted to HK\$1,285,000 (2017: HK\$1,222,000).

## SHAREHOLDERS' RIGHTS

Subject to the applicable laws and regulations, the Listing Rules and the Bye-Laws as amended from time to time, the shareholders ("Shareholders") of the Company may put forward proposals at an annual general meeting ("AGM") of the Company and convene general meetings of the Company.

### (I) PROCEDURE FOR SHAREHOLDERS TO MAKE PROPOSALS AT SHAREHOLDERS' MEETING

The number of Shareholders required to move a resolution at an AGM or to circulate any statement by written request (the "Requisitionists") shall be:

- i. any number of Shareholders representing not less than one-twentieth (1/20) of the total voting rights of all the Shareholders having a right to vote at the AGM or the relevant general meeting; or
- ii. not less than one hundred (100) Shareholders.

The written request (the "Requisition") must state the resolution to be moved at the AGM or the statement of not more than one thousand (1,000) words in relation to any particular resolution being proposed or business to be dealt with in the relevant general meeting of the Company (as the case may be), and signed by all the Requisitionists in one or more document in like form.

A copy of the Requisition, or two or more copies which between them contain the signatures of all the Requisitionists, shall be lodged at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda and a copy thereof at the principal office of the Company in Hong Kong at 30th Floor, MassMutual Tower, 33 Lockhart Road, Wanchai, Hong Kong, for the attention of the Company Secretary (i) not less than six (6) weeks before the AGM in the case of a Requisition requiring notice of a resolution, unless an AGM is called for a date six (6) weeks or less after the deposit of the Requisition, in which case the Requisition will be deemed to have been properly deposited; or (ii) not less than one (1) week before the relevant general meeting in the case of any other Requisition.

The Requisitionists must deposit a sum which is reasonably sufficient to meet the Company's expenses in giving effect to the Requisition.

## Corporate Governance Report

### (II) PROCEDURE FOR SHAREHOLDERS TO CONVENE SPECIAL GENERAL MEETING

Shareholders holding not less than one-tenth (1/10) of the paid-up capital of the Company carrying the right of voting at the general meetings of the Company (the “SGM Requisitionists”) may require the Board to convene a special general meeting of the Company (“SGM”) by depositing a written requisition (the “SGM Requisition”) at Canon’s Court, 22 Victoria Street, Hamilton HM12, Bermuda and a copy thereof at the principal office of the Company in Hong Kong at 30th Floor, MassMutual Tower, 33 Lockhart Road, Wanchai, Hong Kong for the attention of the Company Secretary.

The SGM Requisition must state the objects of the SGM and be signed by the SGM Requisitionists and may consist of one or more documents in like form, each signed by one or more of the SGM Requisitionists.

Upon receipt of the SGM Requisition, the Directors shall forthwith proceed duly to convene the SGM, and such SGM shall be held within two months after the deposit of the SGM Requisition.

Where, within twenty-one (21) days of the lodging of the SGM Requisition, the Directors do not proceed duly to convene the SGM, the SGM Requisitionists, or any of them representing more than one-half (1/2) of the total voting rights of all of them, may themselves convene the SGM, provided that any SGM so convened shall be held within three (3) months from the date of deposit of the SGM Requisition. The SGM Requisitionists shall convene a SGM in the same manner, as nearly as possible, as that in which SGMs are to be convened by Directors. Under the Bye-Laws and pursuant to the requirements of the Listing Rules, a notice specifying the time and place and the general nature of the proposed business to be transacted at the SGM shall be given to all Shareholders entitled to attend the SGM for consideration in the following manners:

- i. notice of not less than twenty-one (21) clear days or ten (10) clear business days, whichever is longer, if a special resolution is to be passed at the SGM; and
- ii. notice of not less than fourteen (14) clear days or ten (10) clear business days, whichever is longer, in all other cases, provided that a SGM may be called by a shorter notice if it is so agreed by a majority in number of the Shareholders having the right to attend and vote at the SGM, being a majority together holding not less than 95% in nominal value of the issued shares of the Company giving such right.

## PROFESSIONAL DEVELOPMENT

Every newly appointed Director will receive briefing and professional development so as to ensure that he has appropriate understanding of the Group’s business and of his duties and responsibilities under the Listing Rules and the relevant statutory and regulatory requirements.

The Company also provides regular updates and presentation on the business development of the Group. The Directors are regularly briefed on the latest development regarding the Listing Rules and other applicable statutory requirements to ensure compliance and upkeep of good corporate governance practices. In addition, the Company has been encouraging the Directors to enroll in professional development courses and seminars relating to the Listing Rules, Companies Ordinance and corporate governance practices organised by professional bodies or chambers in Hong Kong.

All Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. A summary of training received by Directors according to the records provided by the Directors are as follows:-

Director	Type of training
Mr. Poon Jing	B
Dr. Lim Yin Cheng	B
Mr. Poon Hai	B
Mr. Poon Yeung, Roderick	B
Mr. Fung Siu To, Clement	B
Mr. Woo Wei Chun, Joseph	A,B
Mr. Ip Chi Wai	B
Mr. Leung Wai Keung	A,B,C
Mr. Hung Yat Ming	A,B

- A: Attending seminar(s)/training session(s)/conference(s)/forum(s) relevant to directors' profession and/or duties and/or other relevant topics
- B: Reading materials in relation to corporate governance, regulatory development and other relevant topics
- C: Giving talks at seminar(s) and/or training session(s)/conference(s)/forum(s) relevant to directors' profession and/or duties and/or other relevant topics

## INVESTOR RELATIONSHIP

The Group aims to provide its shareholders and investors with high level of transparency. During the year, the Executive Directors had various meetings with local and institutional investors and analysts. The Board is committed to providing clear and full performance information of the Group to shareholders and the public through the publication of interim and annual reports, announcements, circulars and press releases.

The Company has also maintained a website at <http://www.asiastandardhotelgroup.com> which enables shareholders, investors and public to access to the information of the Company on a timely basis.

## PROCEDURE FOR RAISING ENQUIRIES

Shareholders may at any time send their enquiries and concerns to the Board in writing to the principal office of the Company in Hong Kong or by e-mail to [info@asia-standard.com.hk](mailto:info@asia-standard.com.hk) for the attention of the Company Secretary.

## CONSTITUTIONAL DOCUMENTS

There was no change in the Bye-Laws during the year.

# Directors and Senior Management

## EXECUTIVE DIRECTORS

### POON JING

Aged 63, is the Chairman and an Executive Director of the Company. He is also the Chief Executive, the Managing Director and an executive director of Asia Standard International Group Limited (“ASI”) and Asia Orient Holdings Limited (“Asia Orient”). He is also a director of certain subsidiaries of the Company. He is the founder of the Group. Mr. Poon is the father of Mr. Poon Hai and Mr. Poon Yeung, Roderick, both of them are Executive Directors of the Company. He is also the brother-in-law of Dr. Lim Yin Cheng and Mr. Fung Siu To, Clement, the Deputy Chairman and an Executive Director of the Company respectively.

### LIM YIN CHENG

Aged 73, is the Deputy Chairman, the Chief Executive, an Executive Director and a member of the Remuneration Committee of the Company. He is also a director of certain subsidiaries of the Company. Dr. Lim is a holder of a Bachelor of Science (Chemical Engineering) and Doctor of Philosophy degrees. He has over 35 years of experience in engineering, project management and administration. He joined the Group in 1994. Dr. Lim is the uncle of Mr. Poon Hai and Mr. Poon Yeung, Roderick, both of them are Executive Directors of the Company. He is also the brother-in-law of Mr. Poon Jing and Mr. Fung Siu To, Clement, the Chairman and an Executive Director of the Company respectively.

### POON HAI

Aged 32, is an Executive Director of the Company and Asia Orient. He is also an executive director and a member of the remuneration committee of ASI. He is also a director of certain subsidiaries of the Company. Mr. Poon holds a Bachelor of Commerce degree from the University of British Columbia. He is responsible for the business development and the project management of the Group. Mr. Poon is the son of Mr. Poon Jing and the brother of Mr. Poon Yeung, Roderick, the Chairman and an Executive Director of the Company respectively. He is also the nephew of Dr. Lim Yin Cheng and Mr. Fung Siu To, Clement, the Deputy Chairman and an Executive Director of the Company respectively. He joined the Group in 2009.

### POON YEUNG, RODERICK

Aged 29, is an Executive Director of the Company, ASI and Asia Orient. He is also a director of certain subsidiaries of the Company. Mr. Poon holds a Bachelor of Commerce degree with a major in Real Estate from the University of British Columbia. He is responsible for the Group’s project management, investment and business development. Mr. Poon is the son of Mr. Poon Jing and the brother of Mr. Poon Hai, the Chairman and an Executive Director of the Company respectively. He is also the nephew of Dr. Lim Yin Cheng and Mr. Fung Siu To, Clement, the Deputy Chairman and an Executive Director of the Company respectively. He joined the Group in 2012.

## Directors and Senior Management

### FUNG SIU TO, CLEMENT

Aged 69, is an Executive Director of the Company. He is also the Chairman, an executive director and a member of the remuneration committee of ASI and Asia Orient. He is also a director of certain subsidiaries of the Company. Mr. Fung is a holder of a Bachelor of Applied Science (Civil Engineering) degree and is also a fellow member of the Hong Kong Institution of Engineers. He joined the Group in 1994 and has over 35 years of experience in project management and construction. Mr. Fung is the uncle of Mr. Poon Hai and Mr. Poon Yeung, Roderick, both of them are Executive Directors of the Company. He is also the brother-in-law of Mr. Poon Jing and Dr. Lim Yin Cheng, the Chairman and the Deputy Chairman of the Company respectively.

### WOO WEI CHUN, JOSEPH

Aged 54, is an Executive Director and the Group Financial Controller of the Company. He is also a director of certain subsidiaries of the Company. Mr. Woo is qualified as a U.S. Certified Public Accountant (Illinois) and is an associate member of The Hong Kong Institute of Certified Public Accountants (“HKICPA”). He holds a bachelor degree in Accounting with Computing and a master degree in Business Administration. Mr. Woo has over 25 years of experience in accounting and finance. He joined the Group in 2006.

## INDEPENDENT NON-EXECUTIVE DIRECTORS

### IP CHI WAI

Aged 50. Mr. Ip graduated from The University of Hong Kong with a Degree of a Bachelor of Laws. He is a qualified solicitor in Hong Kong and has more than 20 years of experience in the legal profession. Mr. Ip is an Independent Non-executive Director and a member of the Audit Committee and the Remuneration Committee of the Company. Mr. Ip is also an independent non-executive director and a member of the audit committee, the nomination committee and the remuneration committee of Dingyi Group Investment Limited and Wealthy Way Group Limited, all of which are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). He joined the Group in 2003.

### LEUNG WAI KEUNG

Aged 55, is an Independent Non-executive Director and a member of the Audit Committee of the Company. Mr. Leung is currently a Barrister-at-Law. He has about 10 years of experience in accounting and financial management in several firms and thereafter been practicing as a barrister since 1996. He is also an independent non-executive director, a member of the audit committee and the remuneration committee of ASI. Mr. Leung is a member of HKICPA, The Hong Kong Institute of Chartered Secretaries (“HKICS”), The Association of Chartered Certified Accountants, The Institute of Chartered Secretaries and Administrators and The Chartered Institute of Arbitrators. He was admitted to the High Court of Hong Kong as a barrister in 1994. He holds a master degree in Accounting and Finance from University of Lancaster and obtained a bachelor of laws from Manchester Metropolitan University. He was the President of HKICS in 2006. In 2007, Mr. Leung was appointed by the Government to sit on various statutory tribunals such as the Guardianship Board, the Registration of Persons Tribunal, the Board of Review and others. From 21st April 2012 to 20th April 2018, Mr. Leung also held the position as the Chairman of the Appeal Board for the Hotel and Guesthouse Accommodation, the Clubs (Safety of Premises) and Bedspace Apartments. Mr. Leung joined the Group in 2004.

## Directors and Senior Management

### HUNG YAT MING

Aged 66. Mr. Hung has over 30 years of experience in audit, accounting and financial management in several firms in Sydney and Hong Kong and is a financial controller of a Hong Kong listed company. Mr. Hung is a member of The Institute of Chartered Accountants of Scotland and HKICPA. He graduated from The University of Hong Kong with a bachelor degree in Mathematics and obtained a post-graduate diploma in Accountancy from University of Strathclyde, Scotland. Mr. Hung is an Independent Non-executive Director and the Chairman of the Audit Committee and the Remuneration Committee of the Company. He is also an independent non-executive director, the chairman of the audit committee and a member of the remuneration committee of Asia Orient. He is also an independent non-executive director of Hong Kong Life Sciences and Technologies Group Limited, a company listed on the GEM of the Stock Exchange. He joined the Group in 2004.

## SENIOR MANAGEMENT

### NG SIEW SENG, RICHARD

Aged 66, is the Group General Manager of the Company. He is also a director of a subsidiary of the Company. Mr. Ng is responsible for the development and management of the Group's hospitality operations. With over 4 decade's extensive experience in hotel and travel industry for both local and overseas markets, Mr. Ng has held senior marketing and operational positions in a number of major international chain hotels and travel agents in Hong Kong and Macau. He joined the Group in 2007.

### POON TIN SAU, ROBERT

Aged 72. He is currently a director of a subsidiary of the Company and is responsible for the catering operation of the Group. Mr. Poon was a restaurant entrepreneur in the U.S.A. during the period from 1970 to 1996 and joined the Group in 1996. He is a brother of Mr. Poon Jing, the Chairman of the Company.

### TAI YUN LAM

Aged 61. Mr. Tai is the General Manager of the Group's travel agency operation. Mr. Tai has over 40 years experience in the travel industry and held senior positions in international airlines and travel agency companies. He joined the Group in 2009.

### KWAN PO LAM, PHILEAS

Aged 59, is a director of certain subsidiaries of the Company. He is also an executive director of ASI and Asia Orient. Mr. Kwan is a holder of a Bachelor of Business Administration degree. He joined the Group in 1994 and is responsible for hotel development projects and leasing. He has over 30 years of experience in property sales, leasing and real estate management.

The Directors have pleasure in presenting their report together with the audited financial statements for the year ended 31st March 2018.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The principal activities of the principal subsidiaries are set out in note 33 to the financial statements.

The activities of the Group are mainly based in Hong Kong and Canada. Analysis of the Group's gross income and contribution to operating results by principal activities are set out in note 5 to the financial statements.

## RESULTS AND APPROPRIATIONS

The results of the Group for the year are set out in the consolidated profit and loss account on page 54.

The Company did not pay an interim dividend for the year ended 31st March 2018 (2017: Nil).

The Board of Directors (the "Board") recommends the payment of a final dividend of HK0.64 cent (2017: HK0.64 cent) per share, totaling HK\$12,915,000 (2017: HK\$12,915,000) for the year ended 31st March 2018.

In addition, subject to the approval of the shareholders at the annual general meeting to be held on 30th August 2018 for the proposed final dividend, pursuant to the deed poll of the convertible notes, the Company will pay coupon to the noteholders equal to HK0.64 cent (2017: HK0.64 cent) per convertible note, totaling HK\$17,236,000 (2017: HK\$17,236,000) for the year ended 31st March 2018.

## FINANCIAL SUMMARY

A five-year financial summary of the results and of the assets and liabilities of the Group is set out on page 13.

## EQUITY LINKED AGREEMENTS

Save as disclosed in the section "Share Option Schemes" on pages 41 to 43 and in the section "Convertible Notes" on page 44 and as set out in note 25 to the financial statements, no equity linked agreements were entered into during the year or subsisted at the end of the year.

## SHARES ISSUED IN THE YEAR

Details of shares of the Company issued in the year ended 31st March 2018 are set out in note 22 to the financial statements.

## Report of the Directors

### PRINCIPAL PROPERTIES

Details of the principal properties of the Group are set out on page 14.

### DONATIONS

During the year, the Group made charitable and other donations of HK\$5,110,000 (2017: HK\$4,382,000).

### DIRECTORS

The Directors of the Company during the year and at the date of this report were:

Mr. Poon Jing  
Dr. Lim Yin Cheng  
Mr. Poon Hai  
Mr. Poon Yeung, Roderick  
Mr. Fung Siu To, Clement  
Mr. Woo Wei Chun, Joseph  
Mr. Ip Chi Wai  
Mr. Leung Wai Keung  
Mr. Hung Yat Ming

Messrs. Poon Hai, Poon Yeung, Roderick and Ip Chi Wai will retire from office by rotation in accordance with the bye-laws of the Company (the “Bye-Laws”) at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

None of the Directors has a service contract with the Company which is not determinable by the Company within one year without payment of compensation other than statutory compensation.

### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Biographical details of Directors and senior management are set out on pages 30 to 32.

### DIRECTORS’ MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENT AND CONTRACTS

No transactions, arrangement and contracts of significance in relation to the Company’s business to which the Company, its subsidiaries, fellow subsidiaries or its parent companies was a party and in which a Director of the Company and his connected party had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## PERMITTED INDEMNITY PROVISIONS

Subject to the Bermuda Companies Act 1981, the Bye-Laws and other relevant statutes, the Directors for the time being acting in relation to any of the affair of the Company shall be indemnified and secured harmless out of the assets of the Company from and against all actions, costs, charges, losses, damages and expenses, which they shall or may incur or sustain in the execution of their office. The Company has arranged appropriate Directors' and Officers' Liability Insurance Coverage for the Directors and officers of the Group.

## ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Apart from the share option schemes of the Company as disclosed on pages 41 to 43, and that of its ultimate holding company, Asia Orient Holdings Limited ("Asia Orient"), and Asia Standard International Group Limited ("ASI"), its intermediate holding company, at no time during the year were the Company, its subsidiaries, its fellow subsidiaries or its holding companies a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31st March 2018, the interests and short positions of the Directors and Chief Executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of the Securities and Futures Ordinance (the "SFO")) which (a) are required to be notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which are taken or deemed to have under such provisions of the SFO); or (b) were recorded in the register required to be kept under Section 352 of the SFO; or (c) were required to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Rules Governing the Listing of Securities (the "Listing Rules") on the Stock Exchange were as follows:

### (I) LONG POSITIONS IN SHARES

#### (a) The Company

Director	Number of shares held			Percentage of shares in issue (%)
	Personal interest	Corporate interest	Total	
Poon Jing	152,490	1,346,158,049	1,346,310,539	66.71

Note:

By virtue of Mr. Poon Jing's interest in the Company through Asia Orient and its subsidiaries as disclosed under the heading "Substantial shareholders and other persons' interests and short positions in shares and underlying shares" below, Mr. Poon is deemed to be interested in the shares of all of the Company's subsidiaries.

## Report of the Directors

### (I) LONG POSITIONS IN SHARES (Continued)

#### (b) Associated corporations

Director	Associated corporation	Number of shares held			Total	Percentage of shares in issue (%)
		Personal interest	Family interest	Corporate interest		
Poon Jing	Asia Orient (note 1)	273,607,688	5,318,799	145,213,900	424,140,387	50.44
Poon Jing	ASI (note 2)	1,308,884	-	683,556,392	684,865,276	51.89
Poon Hai	Asia Orient	10,444,319	-	-	10,444,319	1.24
Fung Siu To, Clement	Asia Orient	15,440,225	-	-	15,440,225	1.83
Fung Siu To, Clement	Mark Honour Limited	9	-	-	9	0.01

Notes:

- (1) By virtue of Mr. Poon Jing's controlling interest (50.44%) in Asia Orient, he is deemed to be interested in the shares of the Company held by Asia Orient.
- (2) By virtue of Mr. Poon Jing's controlling interest in Asia Orient, he is deemed to be interested in the shares of ASI held by subsidiaries of Asia Orient.

### (II) LONG POSITIONS IN UNDERLYING SHARES

#### Interests in share options

##### (a) The Company

As at 31st March 2018, details of the share options granted to Directors under the share option scheme of the Company adopted on 28th August 2006 are as follows:

Director	Date of grant	Exercise price (adjusted) HK\$	Exercise period	Number of share options held		
				Outstanding as at 1st April 2017	Lapsed during the year	Outstanding as at 31st March 2018
Lim Yin Cheng	2nd April 2007	0.433	2nd April 2007 to 1st April 2017	24,000,000	(24,000,000)	-
Woo Wei Chun, Joseph	2nd April 2007	0.433	2nd April 2007 to 1st April 2017	24,000,000	(24,000,000)	-
Poon Hai	11th December 2015	0.343	11th December 2015 to 10th December 2025	14,400,000	-	14,400,000
Poon Yeung, Roderick	11th December 2015	0.343	11th December 2015 to 10th December 2025	14,400,000	-	14,400,000

Note:

Save as disclosed above, during the year, no option was granted to the Directors and the options granted to the Directors have not been exercised, cancelled or lapsed.

**(II) LONG POSITIONS IN UNDERLYING SHARES (Continued)****Interests in share options (Continued)***(b) Associated corporation – Asia Orient*

<b>Director</b>	<b>Outstanding as at 1st April 2017 and 31st March 2018</b>
Poon Hai (note 1)	3,500,000
Poon Yeung, Roderick (note 1)	3,500,000

Notes:

- (1) Options were granted on 11th December 2015 under a share option scheme adopted by Asia Orient on 29th August 2014 and exercisable during the period from 11th December 2015 to 10th December 2025 at an exercise price of HK\$1.42 per share.
- (2) During the year, no option was granted to the Directors and the options granted to the Directors have not been exercised, cancelled or lapsed.

*(c) Associated corporation – ASI*

<b>Director</b>	<b>Outstanding as at 1st April 2017 and 31st March 2018</b>
Poon Hai (note 1)	3,500,000
Poon Yeung, Roderick (note 1)	3,500,000

Notes:

- (1) Options were granted on 11th December 2015 under a share option scheme adopted by ASI on 29th August 2014 and exercisable during the period from 11th December 2015 to 10th December 2025 at an exercise price of HK\$1.38 per share.
- (2) During the year, no option was granted to the Directors and the options granted to the Directors have not been exercised, cancelled or lapsed.

## Report of the Directors

### (III) LONG POSITIONS IN UNDERLYING SHARES AND DEBENTURES

#### Interests in convertible notes

*The Company*

Director	Number of convertible notes held		
	Personal interest	Corporate interest	Total
Poon Jing	-	2,692,316,098	2,692,316,098

Note:

By virtue of Mr. Poon Jing's controlling interest in Asia Orient, he is deemed to be interested in the convertible notes held by Asia Orient and its subsidiaries which are convertible into 2,692,316,098 shares of the Company. The convertible notes are convertible during the period from 24th February 2017 and up to and including the date falling the 10th business date prior to 23rd February 2047 at the redemption value of HK\$0.453 per convertible note. Please refer to the section "Convertible Notes" on page 44 for details of the convertible notes.

Save as disclosed above, as at 31st March 2018, none of the Directors or the Chief Executive (including their spouse and children under 18 years of age) of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of the SFO) which (a) are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which are taken or deemed to have under such provisions of the SFO); or (b) were recorded in the register required to be kept under Section 352 of the SFO; or (c) were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

## SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

The register of substantial shareholders maintained under Section 336 of the SFO shows that as at 31st March 2018, the Company had been notified of the following substantial shareholders' interests and short positions, being 5% or more of the Company's issued share capital. These interests are in addition to those disclosed above in respect of the Directors and the Chief Executive.

### (I) LONG POSITIONS IN SHARES OF THE COMPANY

Shareholder	Capacity	Number of shares held	Total	Percentage (%)
The Sai Group Limited ("Sai Group")	Beneficial owner	1,298,709,227	1,298,709,227	64.35
ASI (note 1)	Interests in controlled corporation	1,298,709,227	1,298,709,227	64.35
Persian Limited ("Persian")	Beneficial owner	47,448,822	47,448,822	2.35
Asia Orient Holdings (BVI) Limited ("AOH(BVI)") (notes 2 and 3)	Interests in controlled corporation	1,346,158,049	1,346,158,049	66.70
Asia Orient (note 4)	Interests in controlled corporation	1,346,158,049	1,346,158,049	66.70
Wong Kwok Fong	Beneficial owner Family interest	183,088,366 60,000	183,148,366	9.07

## Report of the Directors

### (II) LONG POSITIONS IN UNDERLYING SHARES OF THE COMPANY

#### Interests in convertible notes

Noteholder	Capacity	Number of convertible notes held
Sai Group (note 5)	Beneficial owner	2,597,418,454
ASI (notes 1 and 5)	Interests in controlled corporation	2,597,418,454
Persian (note 5)	Beneficial owner	94,897,644
AOH(BVI) (notes 2, 3 and 5)	Interests in controlled corporation	2,692,316,098
Asia Orient (notes 4 and 5)	Interests in controlled corporation	2,692,316,098

#### Notes:

- (1) Sai Group is a wholly owned subsidiary of ASI. ASI is deemed to be interested in and duplicate the interest held by Sai Group.
- (2) AOH(BVI) and its subsidiaries together hold more than one-half of the issued shares of ASI and are deemed to be interested in and duplicate the interest held by ASI.
- (3) Persian is a wholly owned subsidiary of AOH(BVI). AOH(BVI) is deemed to be interested in and duplicate the interest held by Persian.
- (4) AOH(BVI) is a wholly owned subsidiary of Asia Orient. Asia Orient is deemed to be interested in and duplicate the interest held by AOH(BVI) and its subsidiaries.
- (5) The convertible notes are convertible during the period from 24th February 2017 and up to and including the date falling the 10th business date prior to 23rd February 2047 at the redemption value of HK\$0.453 per convertible note. Please refer to the section "Convertible Notes" on page 44 for details of the convertible notes.

Save as disclosed above, as at 31st March 2018, the Directors are not aware of any other persons who had interests or short positions in the shares or underlying shares of the Company which are required to be recorded in the register required to be kept under Section 336 of the SFO.

## SHARE OPTION SCHEMES

### SHARE OPTION SCHEME ADOPTED ON 28TH AUGUST 2006 (THE “2006 SHARE OPTION SCHEME”)

The 2006 Share Option Scheme was adopted on 28th August 2006. Under 2006 Share Option Scheme, the Board of Directors of the Company may grant options to any Director, employee, consultant, customer, supplier, agent, partner or advisers of or contractor to the Company, its subsidiaries or any invested entity, their discretionary trust or the companies owned by them. The purpose was to provide incentives, recognise and acknowledge the contributions of, motivate and maintain an ongoing relationship with the eligible participants whose contributions are or will be beneficial to the long term growth of the Group.

The total number of shares available for issue upon exercise of all options granted under 2006 Share Option Scheme must not exceed 125,088,061 shares, representing about 6.19% of the shares in issue at the date of this report. The total maximum number of shares which might be issued upon exercise of all outstanding options granted and yet to be exercised under 2006 Share Option Scheme and any other share option scheme must not exceed 30% of the shares in issue from time to time. The maximum number of shares in respect of which options might be granted to a participant, when aggregated with shares issued and issuable (including exercised, outstanding and cancelled options) under any option granted to the same participant under 2006 Share Option Scheme or any other share option scheme within any 12 months period, must not exceed 1% of the shares in issue from time to time.

Under 2006 Share Option Scheme, there was no requirement for a grantee to hold the option for a certain period before exercising the option unless otherwise determined by the Directors of the Company. The exercise period should be any period determined by the Board of Directors of the Company but in any event the exercise period should not be later than 10 years from the date of grant. The grantee has to accept an option within 21 days from the date of offer by making a non-refundable payment of HK\$1 to the Company.

The subscription price shall be at the discretion of the Board of Directors of the Company provided that it shall be not less than the highest of (i) the closing price of a share on the relevant date of grant; (ii) the average of the closing prices of the shares for the five trading days immediately preceding the date of grant; and (iii) the nominal value of a share. The 2006 Share Option Scheme was effective for 10 years from 28th August 2006 and expired on the tenth anniversary of such adoption date. Following the expiry of 2006 Share Option Scheme, no further share option can be granted thereunder but all outstanding share options granted under 2006 Share Option Scheme and yet to be exercised shall remain valid and exercisable.

## Report of the Directors

### SHARE OPTION SCHEME ADOPTED ON 28TH AUGUST 2006 (THE “2006 SHARE OPTION SCHEME”) (Continued)

The following table discloses details of Company’s options granted under 2006 Share Option Scheme held by employees (including Directors):

Grantee	Date of grant	Exercise price (adjusted) (HK\$)	Exercise period	Number of share options held		
				Outstanding as at 1st April 2017	Lapsed during the year	Outstanding as at 31st March 2018
Directors	2nd April 2007	0.433	2nd April 2007 to 1st April 2017	48,000,000	(48,000,000)	-
	11th December 2015	0.343	11th December 2015 to 10th December 2025	28,800,000	-	28,800,000
Directors of holding companies	2nd April 2007	0.433	2nd April 2007 to 1st April 2017	48,000,000	(48,000,000)	-
Employees of holding companies	2nd April 2007	0.433	2nd April 2007 to 1st April 2017	69,000,000	(69,000,000)	-
Employee of subsidiaries	2nd April 2007	0.433	2nd April 2007 to 1st April 2017	23,999,997	(23,999,997)	-
				217,799,997	(188,999,997)	28,800,000

Note:

Save as disclosed above, during the year, no option was granted to the Directors and the options granted to the Directors have not been exercised, cancelled or lapsed.

## **SHARE OPTION SCHEME ADOPTED ON 8TH SEPTEMBER 2016 (THE “2016 SHARE OPTION SCHEME”)**

The 2016 Share Option Scheme was adopted on 8th September 2016. Under 2016 Share Option Scheme, the Board of Directors of the Company may grant options to any Director, employee, consultant, customer, supplier, agent, partner or advisers of or contractor to the Company, its subsidiaries or any invested entity, their discretionary trust or the companies owned by them. The purpose was to provide incentives, recognise and acknowledge the contributions of, motivate and maintain an ongoing relationship with the eligible participants whose contributions are or will be beneficial to the long term growth of the Group.

The total number of shares available for issue upon exercise of all options to be granted under 2016 Share Option Scheme must not exceed, in aggregate, 10% of the issued ordinary shares as at the date of adoption of the 2016 Share Option Scheme or the date of shareholders' approval of a refreshment of such limit in a general meeting of the Company (the “Scheme Limit”). The Scheme Limit was refreshed pursuant to an ordinary resolution passed by the shareholders of the Company at the annual general meeting of the Company held on 30th August 2017 and the Scheme Limit as refreshed is 201,804,047 shares, representing about 10% of the shares in issue at the date of this report. The total maximum number of shares which might be issued upon exercise of all outstanding options granted and yet to be exercised under 2016 Share Option Scheme and any other share option scheme must not exceed 30% of the shares in issue from time to time. The maximum number of shares in respect of which options might be granted to a participant, when aggregated with shares issued and issuable (including exercised, outstanding and cancelled options) under any option granted to the same participant under 2016 Share Option Scheme or any other share option scheme within any 12 months period, must not exceed 1% of the shares in issue from time to time.

Under 2016 Share Option Scheme, there was no requirement for a grantee to hold the option for a certain period before exercising the option unless otherwise determined by the Directors of the Company. The exercise period should be any period determined by the Board of Directors of the Company but in any event the exercise period should not be later than 10 years from the date of grant. The grantee has to accept an option within 21 days from the date of offer by making a non-refundable payment of HK\$1 to the Company.

The subscription price shall be at the discretion of the Board of Directors of the Company provided that it shall be not less than the highest of (i) the closing price of a share on the relevant date of grant; (ii) the average of the closing prices of the shares for the five trading days immediately preceding the date of grant; and (iii) the nominal value of a share. The 2016 Share Option Scheme is effective for 10 years from 8th September 2016. No share option has been granted since the adoption of 2016 Share Option Scheme.

## Report of the Directors

### CONVERTIBLE NOTES

On 23rd February 2017, the Company issued a total of 2,693,204,266 convertible notes (the “Note(s)”) with principal amount of HK\$1,220 million (a redemption value of HK\$0.453 per Note) which bears interest at 0.1% per annum and have dividend entitlement in order to fulfill the public float requirement under the Listing Rules. The Notes were unsecured and redeemable. Where a final dividend on the shares has not been declared and paid in any particular year, the 0.1% coupon will be deferred until the next dividend payment (if previously unpaid) and the accumulated deferred coupon would be paid on maturity date.

Each noteholder has the option to convert the notes into fully paid ordinary share on a one to one basis (subject to adjustment to certain corporate actions) at any time from the first business day immediately following the issue date up to and including the date falling on the 10th business day prior to the thirtieth anniversary of the issue date, provided that no conversions will be permitted if they were to result in the Company failing to meet the public float requirement under the Listing Rules. Unless previously converted, the Notes will be redeemed on the thirtieth anniversary of the date of issue of the Notes at redemption price equal to 100% of the principal amount.

During the year, no (2017: 84,256) Notes were converted into ordinary shares (2017: 84,256) of the Company.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year, the Company had not redeemed any of its shares. Neither the Company nor any of its subsidiaries purchased or sold any of the Company’s listed securities during the year.

### PRE-EMPTIVE RIGHTS

No pre-emptive rights exist in Bermuda in respect of the Company’s share capital.

### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

## BUSINESS REVIEW

A fair review of business of the Group, particulars of important events affecting the Group that have occurred since the end of the financial year, if any, an analysis using financial key performance indicators and indication of likely future development of the Group are set out in the section “Management Discussion and Analysis” on pages 8 to 12. Discussion on environmental policies and performance of the Group is set out in the sections “Environmental, Social and Governance Report” on pages 15 to 21 and “Report of the Directors” on pages 33 to 48.

## COMPLIANCE WITH LAWS AND REGULATIONS

The Group recognises the importance of compliance with laws and regulations. Compliance procedures are in place to ensure adherence to applicable laws, rules and regulations in particular, those have significant impact on the Group.

The Group has been allocating resources to ensure ongoing compliance with rules and regulations and any changes in the applicable laws, rules and regulations are brought to the attention of relevant employees and relevant operation units from time to time.

## PRINCIPAL RISKS AND UNCERTAINTIES

The Company believes that the factors described below represent the principal risks and uncertainties which may potentially affect the Group’s business, financial conditions, operations and future prospect of the business. The Company does not represent that the factors described below are exhaustive.

### Risks pertaining to Hotel and Travel Operations

The Group’s hotel and travel agency business may be significantly affected by factors outside our control such as government regulation, changes in market conditions, competition in the industry, excess hotel supply or reduced international or local demand for hotel rooms and associated services, foreign exchange fluctuations, the interest rate environment, and other natural and social factors which may affect the level of global travel and business activity.

As four of the Group’s hotels are located in Hong Kong, the revenue from this business is sensitive to changes in the tourism industry in Hong Kong, which is greatly influenced by the attractiveness of Hong Kong as a destination for tourists, business travellers and conferences, particular for those from the PRC which comprised over 67% of the total overnight visitor arrivals to Hong Kong, and is the major source of business for our hotels.

The Group reviews and optimises its asset portfolio to ensure that it is sufficiently cost effective and efficient. The risk of adverse economic conditions is managed by ensuring proper monitoring of the business performance, and constant assessment of economic conditions and the appropriateness of the prevailing investment and business strategy.

### Risks pertaining to Hotel or Property Developments

The Group engages external contractors to provide various services, including the construction of hotel expansions, hotel and property development projects. Completion of these projects is subject to the performance of external contractors, including the pre-agreed schedule for completion. Any delay in obtaining or failure to obtain the relevant government approvals or permits also affects completion.

## Report of the Directors

### Risks pertaining to Financing

The Group requires funding to support the operations, working capital, and capital expenditure requirements of its hotels in operations, and of any property development in the future. The overall level and pace of future development of the Group may be impacted by factors such as the availability of capital, increase in costs of funding and currency fluctuation.

The Group maintains an open and proactive relationship with the banking community, arranging different terms of loan facilities from different sources with different tenures and ensures continuous assessment of counterparty risks.

### Risks pertaining to Financial Investments

The Group's financial performance is exposed to financial and capital market risks, including changes in interest rates, foreign exchange rates, credit spreads, equity prices, and the performance of the economy in general and other factors outside our control. For further details of such risks and relevant management policies, please refer to note 3 to the financial statements from pages 77 to 84.

## RELATIONSHIP WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS

The Group appreciates the importance of maintaining a good relationship with its customers to meet its immediate and long-term business goals. The Group values the feedback from customers through daily communication, and address customers' concern in a timely manner.

During the year ended 31st March 2018, there is no circumstance of any event between the Group and its customers which will have a significant impact on the Group's business and on which the Group's success depends. The account of key relationship with employees and suppliers on which the Group's success depends is set out in the section "Environmental, Social and Governance Report" on pages 15 to 21.

## MAJOR CUSTOMERS AND SUPPLIERS

The percentages of the Group's purchases and sales for the year attributable to major suppliers and customers were as follows:

Percentage of purchases attributable to the Group's largest supplier	43.07%
Percentage of purchases attributable to the Group's five largest suppliers	66.18%
Percentage of sales attributable to the Group's largest customer	33.19%
Percentage of sales attributable to the Group's five largest customers	52.34%

None of the Directors, their associates or shareholders, which to the knowledge of the Directors, held any interests in the share capital of the suppliers or customers noted above.

## RELATED PARTY TRANSACTIONS

Details of the significant related party transactions undertaken during the year are disclosed in note 31 to the financial statements. Save as disclosed below, these related party transactions either (i) do not constitute connected or continuing connected transactions or (ii) fall under the definition of a connected or continuing connected transaction, but are exempt from the reporting, annual review, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

## CONNECTED TRANSACTIONS

The Group had the following continuing connected transactions with related parties during the year:

### 1. ASHHL Tenancy Agreement

Pursuant to the tenancy agreement dated 29th July 2016 entered into between Asia Standard Hotel (Holdings) Limited (“ASHHL”), the Company’s wholly owned subsidiary, and Tilpifa Company Limited (“Tilpifa”), a subsidiary of ASI, ASHHL has been leasing an office situated in 29th Floor, MassMutual Tower, 33 Lockhart Road, Wanchai, Hong Kong (the “ASHHL Tenancy Agreement”) from Tilpifa for a period of two years commencing from 1st August 2016 to 31st July 2018 at a monthly rental of HK\$413,580. The annual cap in respect of the amount of annual rent and related expense is not exceeding HK\$3,900,000, HK\$5,900,000 and HK\$2,000,000 for the years ended 31st March 2017 and 2018 and year ending 31st March 2019 (from 1st April 2018 to 31st July 2018) respectively.

During the year ended 31st March 2018, a total rent and related expense of HK\$5,207,000 (2017: 3,441,000) was paid by ASHHL to Tilpifa for the ASHHL Tenancy Agreement.

### 2. Project Management Services Agreement

Pursuant to a master agreement dated 31st March 2015 entered into between the Company and Winfast Engineering Limited (“Winfast”), a subsidiary of ASI, Winfast provides the project management services to the member(s) of the Group in connection with the regular building maintenance services, fitting-out works, improvement works and/or other works incidental thereto at the hotels owned and operated by and the properties owned by the Group (the “Project Management Services Agreement”) for a period of three years commencing from 1st April 2015 to 31st March 2018. The annual cap in respect of the amount of project management fees is not exceeding HK\$5,000,000, HK\$5,700,000 and HK\$6,500,000 for the years ended 31st March 2016, 2017 and 2018 respectively.

During the year ended 31st March 2018, a total project management fees of HK\$4,500,000 (2017: HK\$4,500,000) was paid by the subsidiaries of the Company to Winfast for the Project Management Services Agreement.

### 3. New Project Management Services Agreement

The Project Management Services Agreement was expired on 31st March 2018 and a new master agreement was entered into between the Company and Winfast on 28th March 2018 (the “New Project Management Services Agreement”). Pursuant to the New Project Management Services Agreement, Winfast provides the project management services to the member(s) of the Group in connection with the regular building maintenance services, fitting-out works, improvement works and/or other works incidental thereto at the hotels owned and operated by and the properties owned by the Group for a period of three years commencing from 1st April 2018 to 31st March 2021. The annual cap in respect of the amount of project management fees is not exceeding HK\$5,000,000, HK\$5,500,000 and HK\$6,000,000 for the years ending 31st March 2019, 2020 and 2021 respectively.

Tilpifa and Winfast are indirect wholly owned subsidiaries of ASI, which is in turn a substantial shareholder of the Company holding approximately 64.35% of the issued share capital of the Company. Tilpifa, Winfast and ASI are regarded as connected persons of the Company under the Listing Rules. Accordingly, the ASHHL Tenancy Agreement, Project Management Services Agreement and New Project Management Services Agreement constitute continuing connected transactions of the Company for the purpose of the Listing Rules.

## Report of the Directors

Pursuant to Rule 14A.55 of the Listing Rules, the Independent Non-executive Directors of the Company have reviewed the continuing connected transactions and confirmed that the continuing connected transactions have been entered into (a) in the ordinary and usual course of business of the Group; (b) on normal commercial terms or better; and (c) according to the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

Pursuant to Rule 14A.56 of the Listing Rules, the Board of Directors engaged the independent auditor to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued his unqualified letter containing his findings and conclusion in respect of the above continuing connected transactions mentioned in sub-paragraphs 1 and 2 above. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

## INDEPENDENT NON-EXECUTIVE DIRECTORS

Confirmation of independence pursuant to the independence guidelines under the Listing Rules has been received from each of the Independent Non-executive Directors of the Company and the Company considers all existing Independent Non-executive Directors are independent.

## SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to and within the knowledge of the Directors, it is confirmed that there is sufficient public float of more than 25% of the Company's issued shares at the latest practicable date prior to the issuance of this report.

## AUDITOR

The financial statements have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

On behalf of the Board

**Poon, Jing**

*Chairman*

Hong Kong, 28th June 2018

# Independent Auditor's Report

## To the Shareholders of Asia Standard Hotel Group Limited

*(incorporated in Bermuda with limited liability)*

## OPINION

### WHAT WE HAVE AUDITED

The consolidated financial statements of Asia Standard Hotel Group Limited (the "Company") and its subsidiaries (the "Group") set out on pages 54 to 132, which comprise:

- the consolidated balance sheet as at 31st March 2018;
- the consolidated profit and loss account for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

### OUR OPINION

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31st March 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### INDEPENDENCE

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

## Independent Auditor's Report

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter identified in our audit is summarised as follow:

- Recoverability of properties under development for sale

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Recoverability of properties under development for sale</b></p> <p><i>Refer to notes 4, 15 and 18</i></p> <p>The Group has a number of properties under development for sale held by subsidiaries and joint ventures.</p> <p>Management assessed the recoverability of properties under development for sale based on estimates of the net realisable values of the underlying properties for each project. This involved the estimation of construction costs to be incurred to complete the properties under development based on existing plans and forecast of future sales.</p> <p>The estimation of net realisable values depends on key assumptions that require significant management judgement, including selling price per square feet and budgeted costs of construction.</p>	<p>Our audit procedures in relation to evaluating management's assessment of recoverability of properties under development for sale included:</p> <ul style="list-style-type: none"> <li>• Comparing the expected future sales prices to current market prices of comparable properties;</li> <li>• Meetings with project managers for major properties under development for sale to understand the progress of development and challenge the assumptions for forecast development costs to complete;</li> <li>• Corroborating the cost estimates provided by management and project managers to latest approved budgets and approved development plans;</li> <li>• Benchmarking estimated construction costs to external industry data;</li> <li>• Performing independent legal title searches and site visits of major projects.</li> </ul> <p>We found management's assessment of recoverability of properties under development for sale was supported by the available evidence.</p>

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

## Independent Auditor's Report

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Liao Weining.

**PricewaterhouseCoopers**  
*Certified Public Accountants*

Hong Kong, 28th June 2018

## Consolidated Profit and Loss Account

For the year ended 31st March 2018

	<i>Note</i>	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Revenue	5	<b>842,641</b>	736,601
Cost of sales		<b>(238,753)</b>	(238,655)
Gross profit		<b>603,888</b>	497,946
Selling and administrative expenses		<b>(163,480)</b>	(151,766)
Depreciation		<b>(121,397)</b>	(116,169)
Net investment (loss)/gain	6	<b>(58,621)</b>	243,046
Operating profit		<b>260,390</b>	473,057
Net finance costs	10	<b>(82,448)</b>	(40,061)
Share of profits less losses of joint ventures		<b>1,147</b>	3,651
Profit before income tax		<b>179,089</b>	436,647
Income tax expense	11	<b>(7,259)</b>	(3,798)
Profit for the year attributable to shareholders		<b>171,830</b>	432,849
Earnings per share (HK cents)			
Basic	13	<b>8.5</b>	21.5
Diluted	13	<b>3.9</b>	18.5

# Consolidated Statement of Comprehensive Income

For the year ended 31st March 2018

	2018 HK\$'000	2017 HK\$'000
Profit for the year	<b>171,830</b>	432,849
Other comprehensive income/(charge)		
Items that have been reclassified or may be reclassified subsequently to profit or loss:		
Fair value gain on available-for-sale investments	<b>32,661</b>	44,711
Currency translation differences	<b>8,265</b>	(4,846)
Share of currency translation differences of joint ventures	<b>9,236</b>	(5,676)
	<b>50,162</b>	34,189
Total comprehensive income for the year attributable to shareholders	<b>221,992</b>	467,038

# Consolidated Balance Sheet

As at 31st March 2018

	<i>Note</i>	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
<b>Non-current assets</b>			
Property, plant and equipment	<i>14</i>	<b>3,120,422</b>	3,172,910
Joint ventures	<i>15</i>	<b>255,682</b>	227,529
Available-for-sale investments	<i>16</i>	<b>233,630</b>	192,933
Deferred income tax assets	<i>26</i>	<b>4,880</b>	3,883
		<b>3,614,614</b>	3,597,255
<b>Current assets</b>			
Properties under development for sale	<i>18</i>	<b>344,970</b>	211,076
Inventories		<b>14,091</b>	15,351
Trade and other receivables	<i>19</i>	<b>174,289</b>	100,785
Income tax recoverable		<b>2,698</b>	3,956
Financial assets at fair value through profit or loss	<i>17</i>	<b>4,702,718</b>	2,216,885
Bank balances and cash	<i>20</i>	<b>247,726</b>	228,508
		<b>5,486,492</b>	2,776,561
<b>Current liabilities</b>			
Trade and other payables	<i>21</i>	<b>139,740</b>	113,135
Deposits received from sale of properties		<b>56,833</b>	-
Borrowings	<i>24</i>	<b>1,477,071</b>	442,092
Income tax payable		<b>14,183</b>	10,793
		<b>1,687,827</b>	566,020
<b>Net current assets</b>		<b>3,798,665</b>	2,210,541

**Consolidated Balance Sheet**

As at 31st March 2018

	<i>Note</i>	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
<b>Non-current liabilities</b>			
Long term borrowings	24	<b>3,258,698</b>	1,850,483
Convertible notes	25	<b>187,243</b>	176,331
Deferred income tax liabilities	26	<b>48,639</b>	54,244
		<b>3,494,580</b>	2,081,058
<hr style="border-top: 1px dashed black;"/>			
<b>Net assets</b>		<b>3,918,699</b>	3,726,738
<b>Equity</b>			
Share capital	22	<b>40,361</b>	40,361
Reserves	23	<b>3,878,338</b>	3,686,377
		<b>3,918,699</b>	3,726,738

**Lim Yin Cheng**  
*Director*

**Woo Wei Chun, Joseph**  
*Director*

# Consolidated Statement of Cash Flows

For the year ended 31st March 2018

	<i>Note</i>	2018 HK\$'000	2017 HK\$'000
<b>Cash flows from operating activities</b>			
Net cash (used in)/generated from operations	30	(2,212,460)	12,908
Net income tax paid		(9,213)	(3,789)
Interest paid		(77,672)	(44,245)
Interest received from bank deposits and loan receivables		122	2,600
Net cash used in operating activities		(2,299,223)	(32,526)
<b>Cash flows from investing activities</b>			
Addition of property, plant and equipment		(111,463)	(148,637)
Proceeds on disposal of property, plant and equipment		393	-
Increase in investment in joint ventures		(3,351)	(1,775)
Advances to joint ventures		(14,418)	(6,656)
Purchase of available-for-sale investments		(8,036)	-
Net cash used in investing activities		(136,875)	(157,068)
Net cash used before financing activities		(2,436,098)	(189,594)
<b>Cash flows from financing activities</b>			
Drawdown of long term borrowings		2,135,106	321,406
Repayment of long term borrowings		(469,878)	(208,542)
Net increase in short term borrowings		763,834	10,000
Dividend paid		(12,915)	(19,630)
Coupon to convertible note holders		(17,116)	-
Net cash generated from financing activities		2,399,031	103,234
Net decrease in cash and cash equivalents		(37,067)	(86,360)
Cash and cash equivalents at the beginning of the year		228,508	316,981
Changes in exchange rates		(549)	(2,113)
Cash and cash equivalents at the end of the year		190,892	228,508
<b>Analysis of the balances of cash and cash equivalents</b>			
Bank balances and cash (excluding restricted cash balances)	20	190,892	228,508

# Consolidated Statement of Changes in Equity

For the year ended 31st March 2018

	Share capital HK\$'000	Other reserves HK\$'000	Revenue reserve HK\$'000	Total HK\$'000
At 31st March 2016	31,408	2,337,847	1,085,286	3,454,541
Fair value gain on available-for-sale investments	-	44,711	-	44,711
Currency translation differences	-	(4,846)	-	(4,846)
Share of currency translation differences of joint ventures	-	(5,676)	-	(5,676)
Profit for the year	-	-	432,849	432,849
Total comprehensive income for the year	-	34,189	432,849	467,038
Share options lapsed	-	(5,120)	5,120	-
Bonus issue	8,951	(76,226)	(107,942)	(175,217)
Conversion of convertible notes	2	4	-	6
2016 final dividend	-	-	(19,630)	(19,630)
Total transactions with owners	8,953	(81,342)	(122,452)	(194,841)
At 31st March 2017	40,361	2,290,694	1,395,683	3,726,738
Fair value gain on available-for-sale investments	-	32,661	-	32,661
Currency translation differences	-	8,265	-	8,265
Share of currency translation differences of joint ventures	-	9,236	-	9,236
Profit for the year	-	-	171,830	171,830
Total comprehensive income for the year	-	50,162	171,830	221,992
Share options lapsed	-	(20,160)	20,160	-
2017 final dividend	-	-	(12,915)	(12,915)
2017 coupon to convertible note holders	-	-	(17,116)	(17,116)
Total transactions with owners	-	(20,160)	(9,871)	(30,031)
<b>At 31st March 2018</b>	<b>40,361</b>	<b>2,320,696</b>	<b>1,557,642</b>	<b>3,918,699</b>

# Notes to the Financial Statements

## 1 GENERAL INFORMATION

Asia Standard Hotel Group Limited (the “Company”) is a limited liability company incorporated in Bermuda and listed on The Stock Exchange of Hong Kong Limited. The address of its registered office is 30th Floor, MassMutual Tower, 33 Lockhart Road, Wanchai, Hong Kong.

## 2 PRINCIPAL ACCOUNTING POLICIES

### (A) BASIS OF PREPARATION

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale investments and financial assets at fair value through profit or loss, which are carried at fair value, and in accordance with all applicable Hong Kong Financial Reporting Standard (“HKFRS”).

The principal accounting policies applied by the Company and its subsidiaries (collectively, the “Group”) in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in note 4.

### (B) THE ADOPTION OF NEW/REVISED HKFRS

The accounting policies and methods of computation used in the preparation of these annual financial statements are consistent with those used in 2017, except for the adoption of the following new standards that is effective for the first time for this year which is relevant to the Group’s operations and is mandatory for accounting periods beginning on or after 1st January 2017:

Amendments to HKAS 7	Statement of Cash Flows
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Amendment to HKAS 7, “Statement of Cash Flows” introduces an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities such as drawdowns and repayments of borrowings and other non-cash changes.

The adoption of the above amendment in the current year did not have any significant effect on the annual financial statements or result in any substantial changes in the Group’s significant accounting policies.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (B) THE ADOPTION OF NEW/REVISED HKFRS (CONTINUED)

The following new standards are relevant to the Group's operation but not yet effective

Effective for accounting periods beginning on or after:

#### 1st January 2018

HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers

#### 1st January 2019

HKFRS 16	Leases
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#### HKFRS 9

The Group has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of the new standard on 1st April 2018:

The Group has elected the fair value through other comprehensive income ("FVOCI") model for all of its existing available-for-sale ("AFS") equity investments as at 31st March 2018. Under FVOCI model, it would have no change to their fair value measurement method from AFS except for any gains or losses realised on the sale of equity financial assets at FVOCI will no longer be transferred to the consolidated profit and loss account, but instead reclassify from "investment revaluation reserve" (previously named as "available-for-sale investment reserve") to "revenue reserve". In addition, there will be no more impairment losses required to be charged to the consolidated profit and loss account for equity FVOCI investments under the new guidance.

Equity investments that are currently classified as fair value through profit or loss ("FVPL") at 31st March 2018 are continued to be classified as FVPL on 1st April 2018.

The majority of the Group's debt investments that are currently classified as FVPL will satisfy the conditions for classification as at FVOCI. Therefore, all unrealised fair value changes of these debt investments would be recognised in other comprehensive income. Any gains or losses realised upon disposal would be recycled to profit and loss.

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 "Financial Instruments: Recognition and Measurement" and have not been changed.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (B) THE ADOPTION OF NEW/REVISED HKFRS (Continued)

#### HKFRS 9 (Continued)

The new hedge accounting rules will align the accounting for hedging instruments more closely with the Group's risk management practices. As a general rule, more hedge relationships might be eligible for hedge accounting, as the standard introduces a more principles-based approach. However, the Group did not identify any new hedge relationships upon the adoption of HKFRS 9 and therefore no hedge accounting is adopted.

The new impairment model requires the recognition of impairment provisions based on expected credit losses rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15 "Revenue from Contracts with Customers", lease receivables, loan commitments and certain financial guarantee contracts.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

#### *Date of adoption by Group*

HKFRS 9 must be applied for financial years commencing on or after 1st April 2018. The Group will generally apply the changes in accounting policies resulting from the adoption of HKFRS 9 retrospectively from 1st April 2018, with certain practical expedients permitted under the new standard. Comparative information for prior periods with respect to classification and measurement (including impairment) changes is not restated and any differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of HKFRS 9 will generally be recognised as an adjustment to the opening balance of revenue reserve (or other component of equity, as appropriate) in the year of adoption.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (B) THE ADOPTION OF NEW/REVISED HKFRS (Continued)

#### HKFRS 15

Management is currently assessing the effects of applying the new standard on the Group's consolidated financial statements and has identified the following areas that are likely to be affected:

- Revenue from pre-sales of properties under development is recognised when or as the control of the asset is transferred to the customer. Depending on the terms of the contract and laws that apply to the contract, control of the properties under development may transfer over time or at a point in time. Control of the properties under development is transferred over time if the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

When control of the property transfers over time, revenue is recognised over the period of the contract by reference to the progress towards complete satisfaction of that performance obligation. Otherwise, revenue is recognised at a point in time when the customer obtains control of the completed property.

The progress towards complete satisfaction of the performance obligation is measured based on the property development costs incurred as a percentage of total estimated costs for complete satisfaction as allocated to the contract.

Revenue from the Group's existing pre-sale properties contracts will remain unchanged and recognised at a single point in time. Revenue from pre-sale properties contracts entered in the future might be recognised at a single point in time or over a period depending on the terms of contract and laws that apply to the contract.

- The timing of revenue recognition for sale of completed properties, which is currently based on whether significant risk and reward of ownership of properties is transferred, will be recognised at a later point in time when the underlying property is legally or physically transferred to the customer under the control transfer model.
- Revenue from service - the application of HKFRS 15 may result in the identification of separate performance obligations which could affect the timing of the recognition of revenue.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (B) THE ADOPTION OF NEW/REVISED HKFRS (Continued)

#### **HKFRS 15 (Continued)**

##### *Date of adoption by Group*

The Group intends to adopt the standard on all uncompleted contracts as at 1st April 2018 using the modified retrospective approach which means that the cumulative impact of the adoption will be recognised in retained profits as of 1st April 2018 and that comparatives will not be restated.

The Group estimates the above impact does not have a material overall effect to the Group on 1st April 2018.

#### **HKFRS 16**

“Leases” addresses the definition of a lease, recognition and measurement of leases and establishes principles for reporting useful information to users of financial statements about the leasing activities of both lessees and lessors. A key change arising from HKFRS 16 is that most operating leases will be accounted for on balance sheet for lessees. The standard replaces HKAS 17 “Leases”, and related interpretations. Some of the commitments maybe covered by the exception for short-term and low-value leases under HKFRS16.

As at the reporting date, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group’s profit and classification of cash flows.

##### *Date of adoption by Group*

The new standard is mandatory for the Group from financial year commencing on 1st April 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (C) BASIS OF CONSOLIDATION

The consolidated financial statements of the Group include the financial statements of the Company and all its subsidiaries made up to 31st March.

The Group uses the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interests recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the profit and loss account.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary in the consolidated financial statements to ensure consistency with the accounting policies adopted by the Group.

Non-controlling interests represent the interests of outside shareholders in the operating results and net assets of subsidiaries.

When the Group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

## Notes to the Financial Statements

### 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (D) SUBSIDIARIES

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date control ceases.

In the Company's balance sheet, the investments in subsidiaries are stated at cost less provision for impairment losses. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

#### (E) JOINT ARRANGEMENTS

Under HKFRS 11, investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations each investor. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures. Investments in joint ventures are accounted for using the equity method of accounting and are initially recognised at cost.

The Group's share of its joint ventures' post-acquisition profits or losses is recognised in the profit and loss account, and its share of post-acquisition movements in other comprehensive income is recognised in the Group's other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in a joint venture equals or exceeds its interest in the joint venture, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint venture.

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of joint ventures have been changed where necessary to ensure consistency with the accounting policies adopted by the Group.

The Group determines at each reporting date whether there is any objective evidence that the investment in the joint ventures is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the joint ventures and its carrying value and recognises the amount adjacent to "share of losses of joint ventures" in the profit and loss account.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (F) BALANCES WITH SUBSIDIARIES AND JOINT VENTURES

Balances with subsidiaries and joint ventures are split into its financial assets/liabilities and equity components at initial recognition. The financial assets/liabilities component is initially stated at fair value and subsequently carried at amortised cost. The equity component is recognised at cost.

### (G) FINANCIAL ASSETS/LIABILITIES

The Group classifies its investments and other financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables, available-for-sale investments and convertible note. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments and other financial assets at initial recognition.

#### (i) Financial assets at fair value through profit or loss

This category represents financial assets that are either designated in this category at inception by the management or held for trading, i.e. if acquired for the purpose of selling them in the short term. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the balance sheet date.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets.

#### (iii) Available-for-sale investments

Available-for-sale investments are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the balance sheet date.

Purchases and sales of investments are recognised on trade-date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the profit and loss account. Investments are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Financial assets at fair value through profit or loss and available-for-sale investments are subsequently carried at fair value. Loans and receivables are carried at amortised cost using the effective interest method.

## Notes to the Financial Statements

### 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (G) FINANCIAL ASSETS/LIABILITIES (Continued)

Gains and losses arising from changes in the fair value of the “financial assets at fair value through profit or loss” category are included in the profit and loss account in the period in which they arise. Dividend income from financial assets at fair value through profit or loss and available-for-sale investments is recognised in the profit and loss account when the right to receive payment is established. Changes in the fair value of available-for-sale investments are recognised in other comprehensive income. When securities classified as available-for-sale investments are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the profit and loss account as “net investment gain or loss”.

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity securities classified as available-for-sale investments, a significant or prolonged decline in the fair value of the securities below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale investments, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the profit and loss – is removed from equity and recognised in the profit and loss account. Impairment losses recognised in the profit and loss account on equity instruments are not reversed through the profit and loss account. Impairment test of receivables is described in note 2(L).

The Group may choose to reclassify a non-derivative trading financial asset out of the held for trading category if the financial asset is no longer held for the purpose of selling it in the near term. Financial assets other than loans and receivables are permitted to be reclassified out of the held for trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables or held-to-maturity investments out of the held-for-trading or available-for-sale categories if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (H) PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are expensed in the profit and loss account during the financial period in which they are incurred.

Leasehold land classified as finance lease commences amortisation from the time when the land interest become available for its intended use. Amortisation on leasehold land classified as finance lease and depreciation of property, plant and equipment is calculated using straight-line method to allocate the cost to their residual values over their estimated useful lives, as follows:

Leasehold land classified as finance lease	Remaining lease term
Hotel and other buildings in Hong Kong	Shorter of 50 years or the remaining lease period of the land on which the buildings are located
Plant and equipment	3 - 10 years

No depreciation is provided for hotel properties under development.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The gain or loss on disposal of an asset is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in the profit and loss account.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2(I)).

## Notes to the Financial Statements

### 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (I) IMPAIRMENT OF NON-FINANCIAL ASSETS

Assets that have an indefinite useful life or are not yet available for use are not subject to depreciation or amortisation and are tested annually for impairment. Assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### (J) PROPERTIES UNDER DEVELOPMENT FOR SALE

Properties under development for sale are included in current assets and comprise freehold land, construction costs, interest and other direct costs attributable to such properties and are stated at the lower of cost and net realisable value.

#### (K) INVENTORIES

Inventories comprise primarily food, beverages and operating supplies and are stated at the lower of cost and net realisable value. Cost is calculated on the weighted average basis. Net realisable value is the estimated selling price in the ordinary course of business, less selling expenses.

#### (L) TRADE AND OTHER RECEIVABLES

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the assets is reduced through the use of an allowance account, and the amount of the loss is recognised in the profit and loss account within "selling and administrative expenses". When a receivable is uncollectible, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited against "selling and administrative expenses" in the profit and loss account. Trade and other receivables in the consolidated balance sheet are stated net of such provision.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (M) TRADE PAYABLES

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### (N) PROVISIONS

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

### (O) BORROWINGS

Borrowings are recognised initially at fair value, net of transaction costs incurred. Transaction costs are incremental costs that are directly attributable to the initiation of the borrowings, including fees and commissions paid to agents, advisers, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Borrowings are subsequently stated at amortised cost with any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the profit and loss account or capitalised when applicable (note 2(W)) over the period of the borrowings using the effective interest method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

### (P) CONVERTIBLE NOTES

The convertible notes issued by the Group that contain both liability component and conversion equity component are classified separately on initial recognition. The conversion option that will be settled by the exchange of a fixed number of the Company's own equity instruments is classified as an equity instrument. On initial recognition, the fair value of the convertible notes as a whole was determined and the fair value of the liability component was determined using cash flow discounted at a prevailing market interest rate. The residual amount, representing the value of equity component, is credited to a convertible notes reserve under equity attributable to the Company's shareholders.

Subsequent to initial recognition, the liability component is measured at amortised cost using the effective interest method. The equity component is not re-measured subsequent to initial recognition except on conversion or expiry of the convertible notes.

## Notes to the Financial Statements

### 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (Q) EMPLOYEE BENEFITS

##### (i) Employee leave entitlements

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

##### (ii) Retirement benefits obligations

The Group contributes to several defined contribution retirement schemes which are available to employees. The assets of the schemes are held separately from those of the Group in independently administered funds. The Group has no further payment obligations once the contributions have been paid. The Group's contributions to these schemes are expensed as incurred.

##### (iii) Share-based compensation

The Group operates an equity-settled, share-based compensation plan. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. At each balance sheet date, the Group revises its estimates of the number of options that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision of original estimates, if any, in the profit and loss account, with a corresponding adjustment to equity.

When the options are exercised, the Company will issue new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium.

#### (R) CURRENT AND DEFERRED INCOME TAX

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company, its subsidiaries and joint ventures operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (R) CURRENT AND DEFERRED INCOME TAX (Continued)

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and joint ventures, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### (S) SHARE CAPITAL

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

### (T) SEGMENT REPORTING

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources, assessing performance of the operating segments and making strategies decisions, is identified as the Board of Directors of the Company.

## Notes to the Financial Statements

### 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

#### (U) REVENUE RECOGNITION

Revenue comprises the fair value of the consideration received or receivable for the sales of goods and services in ordinary course of the Group's activities. Revenue is recognised as follows:

Revenue from hotel and catering operations is recognised upon provision of services.

Operating lease rental income is recognised on a straight-line basis over the term of the respective lease.

Revenue from sale of air tickets is recognised as agency commission earned when the tickets are issued.

Revenue from incentive travel tours is recognised as gross when the service is delivered.

Revenue from hotel reservation arrangement is recognised as agency commission earned when the confirmation document is issued.

Interest income is recognised on a time proportion basis using the effective interest method.

Dividend income is recognised when the right to receive payment is established.

#### (V) FOREIGN CURRENCY TRANSLATION

##### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Hong Kong dollars, which are the Company's functional and the Group's presentation currency.

##### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the securities and other changes in the carrying amount of the securities. Translation differences related to changes in the amortised cost are recognised in the profit and loss account, and other changes in the carrying amount are recognised in other comprehensive income.

## 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

### (V) FOREIGN CURRENCY TRANSLATION (Continued)

#### (ii) Transactions and balances (Continued)

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in the profit and loss account as part of the fair value gain or loss. Translation differences on non-monetary financial assets such as equities classified as available-for-sale are included in other comprehensive income.

#### (iii) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (b) income and expenses for each profit and loss account are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- (c) all resulting currency translation differences are recognised in other comprehensive income.

On consolidation, currency translation differences arising from the translation of the net investment in foreign operations, are taken to other comprehensive income. When a foreign operation is sold, all of the differences accumulated in equity are reclassified to the profit and loss account as part of the gain or loss on disposal.

Fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.

### (W) BORROWING COSTS

Borrowing costs incurred on properties under development that necessarily take a substantial period of time to get ready for their intended use or sale are capitalised as part of the cost of the properties under development.

All other borrowing costs are recognised in the profit and loss account in the period in which they are incurred.

## Notes to the Financial Statements

### 2 PRINCIPAL ACCOUNTING POLICIES (Continued)

#### **(X) OPERATING LEASES**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessors are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessors), are charged in the profit and loss account on a straight-line basis over the period of the lease.

#### **(Y) CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less and bank overdrafts.

#### **(Z) RELATED PARTIES**

Related parties are individuals and companies, including subsidiaries, fellow subsidiaries, joint ventures and key management (including close members of their families), where the individual, company or group has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions.

#### **(AA) DIVIDEND DISTRIBUTION**

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or directors where appropriate.

#### **(AB) FINANCIAL GUARANTEE (INSURANCE CONTRACTS)**

The Company assesses at each balance sheet date the liabilities under its financial guarantee contracts using current estimates of future cash flows. Changes in carrying amount of these liabilities are recognised in the profit and loss account.

The Company accounts for its financial guarantee contracts in respect of guarantees provided to its subsidiaries and joint ventures in accordance with HKFRS 4, "Insurance Contracts".

### 3 FINANCIAL RISK MANAGEMENT

#### (I) FINANCIAL RISK FACTORS

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management seeks to minimise potential adverse effects on the Group's financial performance.

##### (a) Market risk

###### (i) Foreign exchange risk

The Group's operations are mainly in Hong Kong. Entities within the Group are exposed to foreign exchange risk from future commercial transactions and monetary assets and liabilities that are denominated in a currency that is not the entity's functional currency.

The Group has certain investments in foreign operation including Canada, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of the Group's foreign operation is managed primarily through borrowings denominated in the relevant foreign currency.

The Group currently does not have a foreign currency hedging policy. It manages its foreign currency risk by closely monitoring the movement of the foreign currency rates and will consider entering into forward foreign exchange contracts to reduce the exposure should the need arise.

Currency risks as defined by HKFRS 7 arise on account of monetary assets and liabilities being denominated in a currency that is not the functional currency, differences resulting from the translation of financial statements into the Group's presentation currency are not taken into consideration.

The Group is also exposed to foreign currency risk with respect to financial assets at fair value through profit or loss, bank balances and borrowings which are denominated in United States dollar, Sterling pound, Euro, Renminbi and Japanese Yen.

At 31st March 2018, the Group's entities with functional currency of Hong Kong dollar had United States dollar net monetary assets of HK\$4,555,891,000 (2017: HK\$2,207,680,000). Under the Linked Exchange Rate System in Hong Kong, Hong Kong dollar is pegged to United States dollar, management considers that there is no significant foreign exchange risk with respect to United States dollar.

## Notes to the Financial Statements

## 3 FINANCIAL RISK MANAGEMENT (Continued)

## (I) FINANCIAL RISK FACTORS (Continued)

## (a) Market risk (Continued)

## (i) Foreign exchange risk (Continued)

If the foreign currency had strengthened/weakened by 5%, with all other variables held constant, the Group's post tax result would have the following changes:

	2018			2017		
	Net monetary assets/ (liabilities) amount HK\$'000	Effect on post tax result if exchange rate changes by		Net monetary assets/ (liabilities) amount HK\$'000	Effect on post tax result if exchange rate changes by	
		+5%	-5%		+5%	-5%
		HK\$'000	HK\$'000		HK\$'000	HK\$'000
Sterling	162,604	8,102	(8,102)	131,714	6,585	(6,585)
Euro	3,276	158	(158)	86,997	4,345	(4,345)
Renminbi	811	34	(34)	738	31	(31)
Japanese Yen	(50,396)	(2,104)	2,104	(47,406)	(1,979)	1,979

## (ii) Price risk

The Group is exposed to equity and debt securities price risk from the Group's available-for-sale investments and financial assets at fair value through profit or loss. The performance of the Group's investments are closely monitored, together with an assessment of their relevance to the Group's long term strategic plans.

The Group's listed investments in equity and debt securities of other entities (classified as "available-for-sale investments" and "financial assets at fair value through profit or loss") are traded in the Hong Kong Stock Exchange, London Stock Exchange, New York Stock Exchange, Singapore Stock Exchange and Frankfurt Stock Exchange. Gains and losses arising from changes in fair value of available-for-sale investments and financial assets at fair value through profit or loss are dealt with in other comprehensive income and the profit and loss account respectively.

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### (I) FINANCIAL RISK FACTORS (Continued)

##### (a) Market risk (Continued)

###### (ii) Price risk (Continued)

For every 10% increase/decrease in the prices of financial instruments or underlying assets, with all other variables held constant, the Group's post tax result would have the following changes:

	2018				2017			
	Effect on post tax result if the price changes by		Effect on available-for-sale investments reserve if the price changes by		Effect on post tax result if the price changes by		Effect on available-for-sale investments reserve if the price changes by	
	+10%	-10%	+10%	-10%	+10%	-10%	+10%	-10%
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Financial assets at fair value through profit or loss	468,437	(468,437)	-	-	218,706	(218,706)	-	-
Available-for-sale investments	-	-	(23,363)	23,363	-	-	(19,293)	19,293

###### (iii) Cash flow interest rate risk

Other than bank balances and deposits, financial investments with fixed coupon and advances to joint ventures (collectively "Interest Bearing Assets"), the Group has no other significant interest bearing assets. The Group's interest rate risk also arises from borrowings and convertible notes ("Interest Bearing Liabilities").

Interest Bearing Assets are mostly at fixed rates. Convertible notes are at fixed rate, while borrowings are primarily issued at variable rates which therefore expose the Group to cash flow interest rate risk.

At 31st March 2018, with all other variables held constant, if the interest rate had increased/decreased by 10 basis point, the Group's post tax profit would have been HK\$3,888,000 (2017: HK\$1,787,000) lower/higher.

##### (b) Credit risk

The credit risk of the Group mainly arises from bank balances and cash (note 20), financial assets at fair value through profit or loss (note 17) as well as credit exposures to trade and other receivables (note 19).

Sales are either made in cash, via major credit cards or to customers with appropriate credit history.

## Notes to the Financial Statements

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### (I) FINANCIAL RISK FACTORS (Continued)

##### (b) Credit risk (Continued)

The Group has limited its credit exposure by restricting their selection of financial institutions. Trade and other receivables and debt securities are assessed based on the credit quality of the debtors, taking into account their financial position, past experience and other factors. Individual risk limits are set by management and the utilisation of credit limits is regularly monitored. The exposure to these credit risks are monitored on an ongoing basis.

##### (c) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its current obligations when they fall due. The Group closely monitors its liquidity through maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of credit facilities and compliance of financial covenants of borrowings. The Group maintains flexibility in funding by keeping credit lines available and maintaining a reasonable level of marketable securities to meet any unexpected and material cash requirements in the course of ordinary business and to provide contingency liquidity support.

The Group had a total of HK\$191 million in unrestricted cash balances, and the unused portion of revolving credit facilities amounted to HK\$2,019 million as at 31st March 2018.

Subsequent to the balance sheet date, a total of HK\$909 million short term loans outstanding as at 31st March 2018 was repaid and refinanced by the drawdown of long term bank facilities with maturities of 5 years.

The Group measures its liquidity using the gearing ratio, which represents the net debt against the net assets, after taking into account the fair value of hotel properties in operation. Currently it is at a relatively low level compared to the thresholds stated at the financial covenants of the bank borrowings.

The relevant maturity groupings on the contractual undiscounted cash flow based on the remaining period at the balance sheet date to the contractual maturity date of the Group's financial liabilities are analysed in the financial statements.

The tables below analyse the Group's financial liabilities that will be settled into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual face value without applying discounted cash flow model based on the earliest date on which the Group is required to pay.

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### (I) FINANCIAL RISK FACTORS (Continued)

##### (c) Liquidity risk (Continued)

Specifically, for term loans which contain a repayment on demand clause which can be exercised at the bank's sole discretion, the analysis shows the cash outflow based on the earliest period in which the entity can be required to pay, that is if the lenders were to invoke their unconditional rights to call the loans with immediate effect. The maturity analysis for other borrowings is prepared based on the scheduled repayment dates.

	On demand HK\$'000	Within 1 year HK\$'000	Between 1 to 5 years HK\$'000	After 5 years HK\$'000	Total undiscounted cash flows HK\$'000
<b>At 31st March 2018</b>					
<b>Non-derivative financial liabilities</b>					
Trade and other payables	-	139,740	-	-	139,740
Borrowings	900,303	683,549	3,457,130	-	5,040,982
Convertible notes	-	-	-	1,256,583	1,256,583
	900,303	823,289	3,457,130	1,256,583	6,437,305
<b>At 31st March 2017</b>					
<b>Non-derivative financial liabilities</b>					
Trade and other payables	-	113,136	-	-	113,136
Borrowings	145,211	334,731	1,922,090	-	2,402,032
Convertible notes	-	-	-	1,256,583	1,256,583
	145,211	447,867	1,922,090	1,256,583	3,771,751

The table that follows summarises the maturity analysis of term loans with a repayment on demand clause based on agreed scheduled repayments set out in the loan agreements. The amount includes interest payments computed using contractual rates. Taking into account the Group's financial position, the directors do not consider that it is probable that the bank will exercise its discretion to demand immediate repayment. The directors believe that such term loans will be repaid in accordance with the scheduled repayment dates set out in the loan agreements.

	Within 1 year HK\$'000	Between 1 to 5 years HK\$'000	Total undiscounted cash flow HK\$'000
<b>31st March 2018</b>	<b>2,664</b>	<b>78,142</b>	<b>80,806</b>
31st March 2017	10,870	82,499	93,369

## Notes to the Financial Statements

## 3 FINANCIAL RISK MANAGEMENT (Continued)

## (II) CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. The Group monitors capital on the basis of the gearing ratio against revalued net assets (note 3(II)(a)). Revalued net assets are prepared having taken into account the fair value of hotel properties, net of relevant deferred income taxes, in addition to the net assets as shown in the consolidated balance sheet prepared in accordance with HKFRS. According to the Group's accounting policies, no properties are to be carried at valuation. Details of the valuation of the hotel properties in operation, prepared for readers' information only, are set out in note 14(a) to the financial statements.

The gearing ratio against revalued net assets is calculated as net debt divided by revalued net assets. Net debt is calculated as total borrowings (including current and non-current as shown in the consolidated balance sheet) and convertible notes less bank balances and cash.

The gearing ratios at 31st March 2018 and 2017 were as follows:

	2018 HK\$'000	2017 HK\$'000
Borrowings (note 24)	4,735,769	2,292,575
Convertible notes (note 25)	187,243	176,331
Less: bank balances and cash (note 20)	(247,726)	(228,508)
Net debt	4,675,286	2,240,398
Revalued net assets (note (a))	12,227,000	11,872,000
Gearing ratio against revalued net assets	38%	19%

Note:

- (a) "Revalued net assets" and "Revalued total assets" are not measures of financial performance under generally accepted accounting principles in Hong Kong. The revalued net assets measures and revalued total assets measures used by the Group may not be comparable to other similarly titled measures of other companies and should not necessarily be construed as an alternative to net assets and total assets as determined in accordance with HKFRS.

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### (III) FAIR VALUE ESTIMATION

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's financial instruments that are measured at fair value at 31st March.

	Level 1 HK\$'000	Level 2 HK\$'000
<b>2018</b>		
<b>Assets</b>		
<b>Financial assets at fair value through profit or loss</b>	<b>588,439</b>	<b>4,114,279</b>
Available-for-sale investments	225,546	-
	<b>813,985</b>	<b>4,114,279</b>
<b>There were no transfers between level 1 and 2 during the year.</b>		
<b>2017</b>		
<b>Assets</b>		
Financial assets at fair value through profit or loss	410,672	1,806,213
Available-for-sale investments	192,933	-
	<b>603,605</b>	<b>1,806,213</b>

## Notes to the Financial Statements

### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### (III) FAIR VALUE ESTIMATION (Continued)

##### (i) Financial instruments in level 1

The fair value of financial instruments traded in active markets (such as trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price; the appropriate quoted market price for financial liabilities is the current ask price. These instruments are included in level 1.

##### (ii) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (over-the-counter investments and derivatives) is determined by using latest available transaction price or valuation techniques. Judgements as to whether there is an active market may include, but not restricted to, consideration of factors such as the magnitude and frequency of trading activities, the availability of prices and the sizes of bid/offer spreads. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 2 investments include positions that are not traded in active markets and/or are subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability which are generally based on available market information.

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that may have a significant effect on the carrying amounts of assets and liabilities within the next financial year are set out below.

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

### (A) IMPAIRMENT OF TRADE AND OTHER RECEIVABLES

The identification of impairment of receivables requires the use of estimates. Where the expectation is different from the original estimate, such difference will impact carrying value of receivables and provision for impairment losses in the period in which such estimate has been changed. The policy for provision for impairment of receivables of the Group is based on the evaluation of collectability and ageing analysis and by management judgement. A considerable amount of judgement is required in assessing the ultimate realisation of these receivables.

### (B) INCOME TAXES

The Group is subject to income taxes in Hong Kong and other jurisdictions. Judgement is required in certain provision for income taxes for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for potential tax exposures based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax provisions in the period in which such determination is made.

Recognition of deferred income tax assets (note 26), which principally relate to tax losses, depends on the management's expectation of future taxable profits that will be available against which tax losses can be utilised. The outcome of their actual utilisation may be different.

### (C) RECOVERABILITY OF PROPERTIES UNDER DEVELOPMENT FOR SALE

The Group assesses the carrying amounts of properties under development for sale according to their estimated net realisable value based on the realisability of these properties, taking into account construction costs to completion based on the existing development plans and the estimation of selling prices of the properties of comparable locations and conditions. Provision is made when events or changes in circumstances indicate that the carrying amounts may not be fully realised. The assessment requires the use of significant estimates.

## Notes to the Financial Statements

### 5 SEGMENT INFORMATION

The Group is principally engaged in hotel operation, property development and securities investment. Revenue includes revenue from hotel and travel operations, interest income and dividend income.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments. The operating segments were determined based on the reports reviewed by the chief operating decision-maker.

In the past, the Group was organised into four main reportable operating segments which included hotel operation, property development, travel operation and financial investments. As the Group's travel operation segment represents less than 10% of the Group's total revenue and results, this segment of business is not report separately. Corresponding comparative figures have been adjusted to conform with the re-classification.

Hotel operation	-	hotel operation in Hong Kong and Canada
Property development	-	property development in Hong Kong and Canada (including hotel development and properties under development for sale)
Financial investments	-	investments in financial instruments

## 5 SEGMENT INFORMATION (Continued)

Segment assets consist primarily of property, plant and equipment, inventories, trade and other receivables, properties under development for sale, available-for-sale investments and financial assets at fair value through profit or loss. Segment liabilities comprise mainly borrowings.

	Hotel operation HK\$'000	Property development HK\$'000	Financial investments HK\$'000	Others HK\$'000	Total HK\$'000
<b>2018</b>					
Gross income	453,681	-	1,733,594	181,399	2,368,674
Segment revenue	453,681	-	311,580	77,380	842,641
Contribution to segment results	203,717	(11,897)	310,919	(243)	502,496
Depreciation	(116,452)	(3,125)	-	(1,820)	(121,397)
Net investment loss	-	-	(58,621)	-	(58,621)
Share of profits less losses of joint ventures	-	1,882	-	(735)	1,147
Segment results	87,265	(13,140)	252,298	(2,798)	323,625
Unallocated corporate expenses					(62,088)
Net finance costs					(82,448)
Profit before income tax					179,089

## Notes to the Financial Statements

## 5 SEGMENT INFORMATION (Continued)

	Hotel operation HK\$'000	Property development HK\$'000	Financial investments HK\$'000	Others HK\$'000	Total HK\$'000
2017 (restated)					
Gross income	427,417	-	893,647	213,763	1,534,827
Segment revenue	427,417	-	231,490	77,694	736,601
Contribution to segment results	168,092	(1,486)	230,891	912	398,409
Depreciation	(114,961)	-	-	(1,208)	(116,169)
Net investment gain	-	-	243,046	-	243,046
Share of profits of joint ventures	-	3,651	-	-	3,651
Segment results	53,131	2,165	473,937	(296)	528,937
Unallocated corporate expenses					(52,229)
Net finance costs					(40,061)
Profit before income tax					436,647

Notes:

- (a) Hotel operation revenue

	2018 HK\$'000	2017 HK\$'000
Room rentals	388,686	359,272
Food and beverages	51,499	49,005
Ancillary services	2,780	3,997
Space rental	10,716	15,143
	453,681	427,417

- (b) Management regards gross income of financial investments as comprising these revenue as defined under generally accepted accounting principles together with gross consideration from disposal of financial assets at fair value through profit or loss.
- (c) Management regards gross income of travel operation within "other" segment as gross sales proceeds from the sales of air-ticket, hotel reservation arrangement and incentive travel tours.

## 5 SEGMENT INFORMATION (Continued)

	Business segments					Total HK\$'000
	Hotel operation HK\$'000	Property development HK\$'000	Financial investments HK\$'000	Others HK\$'000	Unallocated HK\$'000	
<b>2018</b>						
<b>Assets</b>	2,434,939	1,326,871	5,045,833	29,681	263,782	9,101,106
<b>Assets include:</b>						
Joint ventures	-	254,567	-	1,115	-	255,682
<b>Addition to non-current assets*</b>	32,691	94,358	-	1,878	3,776	132,703
<b>Liabilities</b>						
Borrowings	1,067,357	974,357	-	-	2,694,055	4,735,769
Other unallocated liabilities						446,638
						5,182,407
<b>2017 (restated)</b>						
<b>Assets</b>	2,581,526	1,066,243	2,449,544	30,529	245,974	6,373,816
<b>Assets include:</b>						
Joint ventures	-	227,529	-	-	-	227,529
<b>Addition to non-current assets*</b>	45,768	124,672	-	932	5,980	177,352
<b>Liabilities</b>						
Borrowings	1,202,087	820,355	127,440	-	142,693	2,292,575
Other unallocated liabilities						354,503
						2,647,078

\* These amounts exclude financial instruments and deferred income tax assets.

Comparative information of “others” segment has been re-presented to be consistent with current year presentation.

## Notes to the Financial Statements

## 5 SEGMENT INFORMATION (Continued)

	2018 HK\$'000	2017 HK\$'000
<b>Revenue</b>		
Hong Kong	471,290	422,988
Overseas	371,351	313,613
	<b>842,641</b>	736,601
<b>Non-current assets*</b>		
Hong Kong	3,076,708	3,077,916
Overseas	299,396	322,523
	<b>3,376,104</b>	3,400,439

\* These amounts exclude financial instruments and deferred income tax assets.

## 6 NET INVESTMENT (LOSS)/GAIN

	2018 HK\$'000	2017 HK\$'000
Financial assets at fair value through profit or loss		
- net realised gain (note)	33,513	21,457
- net unrealised (loss)/gain from market price movements	(134,604)	241,471
- net unrealised exchange gain/(loss)	42,470	(19,882)
	<b>(58,621)</b>	243,046
Note:		
Net realised gain on financial assets at fair value through profit or loss		
Gross consideration	1,422,014	662,157
Cost of investments	(1,219,605)	(589,506)
Total gain	202,409	72,651
Less: net unrealised gain recognised in prior years	(168,896)	(51,194)
Net realised gain recognised in current year	<b>33,513</b>	21,457

Supplementary information of net investment (loss)/gain on financial assets at fair value through profit or loss:

During the year, the Group had disposed of 33 debt securities. Listed below are securities disposed/redeemed/exchanged that contributed to the majority of realised gain:

	Coupon rate	Nominal value	Realised gain/(loss) in this year HK\$'000
Kaisa Group Holdings Ltd ("Kaisa") Series A to E	5.61% - 10.46%	US\$104,858,000	7,841
China Evergrande Group ("Evergrande")	12%	US\$15,000,000	4,879
Glorious Property Holdings Limited ("Glorious")	13.25%	US\$11,500,000	3,859
The Hellenic Republic Bonds 2023-2042 (total 20 securities)	2% - 4.3%	Euro14,490,000	19,097
Others			(2,163)
			<b>33,513</b>

## Notes to the Financial Statements

## 6 NET INVESTMENT (LOSS)/GAIN (Continued)

Kaisa is principally engaged in the property development, property investment, property management and hotel and catering operation in the PRC. Its shares are listed on the Stock Exchange of Hong Kong Limited (“HKEX”) (stock code: 1638). The notes derecognised were not rated and were listed on the Singapore Stock Exchange (“SGX-ST”). The above Kaisa notes were derecognised and exchanged into new notes in June 2017.

Evergrande is principally engaged in the property development, property investment, property management, property construction, hotel operations, finance business, internet business and health industry business in the PRC. Its shares are listed on the HKEX (stock code: 3333). The notes derecognised were rated “B3” by Moody’s Investors Service (“Moody’s”) and were listed on SGX-ST. The above Evergrande notes plus accrued interest were derecognised and exchanged into new notes in June 2017.

Glorious is principally engaged in development real estate project in the PRC. Its shares are listed on the HKEX (stock code: 845). The notes redeemed were rated “Caa3” by Moody’s and were listed on the SGX-ST. The bonds were redeemed by Glorious at the maturity date on 4th March 2018.

The Hellenic Republic Bonds were issued by the Hellenic Republic at various maturity dates from 2023 to 2042. The bonds disposed of were rated “B-” by Standard and Poor’s Rating Services (“S&P”), and are listed in Athens Stock Exchange.

The unrealised (loss)/gain for the year was generated from the fair value changes of the financial assets at fair value through profit or loss that comprised 17 (2017: 40) listed securities as at 31st March 2018. Please refer to note 17 for the details.

Summary of unrealised (loss)/gain for the year ended 31st March:

	2018 HK\$’000	2017 HK\$’000
Equity securities	63,343	77,824
Debt securities	(155,477)	143,765
	<b>(92,134)</b>	221,589

## 7 INCOME AND EXPENSES BY NATURE

	2018 HK\$'000	2017 HK\$'000
<b>Income</b>		
Operating lease rental income for hotel buildings	<b>10,716</b>	15,143
Interest income		
- Listed investments	<b>284,635</b>	214,402
- Loan receivables	-	538
- Bank deposits	<b>122</b>	1,140
Dividend income		
- Listed investments	<b>17,671</b>	13,634
Gain on disposal of property, plant and equipment	<b>37</b>	-
<b>Expenses</b>		
Auditor's remuneration		
- Audit services	<b>4,773</b>	4,212
- Non-audit services	<b>1,285</b>	1,222
Cost of goods sold	<b>76,554</b>	72,453
Employee benefit expense including Director's emoluments (note 8)	<b>146,583</b>	148,720
Loss on disposal of property, plant and equipment	-	63
Provision for impairment of trade and other receivables	<b>819</b>	2,386
Operating lease rental expense for land and buildings	<b>5,957</b>	4,865

## Notes to the Financial Statements

## 8 EMPLOYEE BENEFIT EXPENSE

	2018 HK\$'000	2017 HK\$'000
Wages and salaries	142,470	143,819
Retirement benefits costs (note (a))	6,357	4,901
	<b>148,827</b>	148,720
Capitalised under property under development for sale	(2,244)	-
	<b>146,583</b>	148,720

Staff costs are stated inclusive of Directors' emoluments and are included in cost of sales and selling and administrative expenses.

Notes:

(a) Retirement benefits cost

	2018 HK\$'000	2017 HK\$'000
Gross contributions	4,732	4,816
Termination benefit	1,625	85
	<b>6,357</b>	4,901

The Group participates in various types of defined contribution schemes for employees, namely the Mandatory Provident Fund ("MPF") Scheme and Occupational Retirement Scheme Ordinance ("ORSO") Scheme in Hong Kong, Canada Pension Plan ("CPP") in Canada.

In Hong Kong, the Group participates in defined contribution schemes under the ORSO which are available to employees joining before 1st December 2000. Under these schemes, contribution of 5% of the employee's monthly salaries are made by the employees and by the Group. The Group's contributions may be reduced by contributions forfeited by those employees who leave the schemes prior to vesting fully in the contributions.

The Group also participates in the MPF schemes, which are available to all employees not joining the ORSO schemes in Hong Kong and in the CPP organised by the Canadian Government for all employees in Canada. Monthly contributions to the MPF scheme and CPP are made equal to 5% (2017: 5%) and 4.95% (2017: 4.95%) respectively, or a fixed sum of the employee's relevant income in accordance with the local legislative requirements.

As at 31st March 2018, no forfeiture (2017: Nil) was available to reduce the Group's future contributions to the ORSO scheme.

## 8 EMPLOYEE BENEFIT EXPENSE (Continued)

(b) Share options

The Company operates share option scheme, whereby options may be granted to employees of the Group including the Executive Directors to subscribe for shares of the Company. The consideration to be paid on each grant of option is HK\$1.

Details of share options held under the share option scheme of the Company as at 31st March 2018 are as follows:

Date of grant	Exercise price per share (adjusted)	Expiry date	Number of share options held		
			Outstanding at 1st April 2017	Lapsed during the year	Outstanding at 31st March 2018
2nd April 2007	HK\$0.433	1st April 2017			
Directors			48,000,000	(48,000,000)	-
Employees			140,999,997	(140,999,997)	-
11th December 2015	HK\$0.343	10th December 2025			
Directors			28,800,000	-	28,800,000
			217,799,997	(188,999,997)	28,800,000

Note:

Saved as disclosed above, during the year, no options were granted, exercised, cancelled or lapsed.

## Notes to the Financial Statements

## 9 DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS

- (a) The aggregate amount of emoluments paid and payable to Directors of the Company for the years ended 31st March 2018 and 2017 are set out as follows:

Name of Director	Fees	Salaries	Discretionary Bonuses	Housing and other allowances	Estimated money value of other benefits	Employer's contribution to retirement benefits scheme	Total emoluments
<b>2018 (in HK\$'000)</b>							
<b>Executive</b>							
Mr. Poon Jing	-	-	4,400	3,715	-	-	8,115
Dr. Lim Yin Cheng	-	1,200	-	1,243	-	10	2,453
Mr. Poon Hai	-	600	4,500	-	-	18	5,118
Mr. Poon Yeung, Roderick	-	70	4,000	-	-	3	4,073
Mr. Fung Siu To, Clement	-	-	-	-	-	-	-
Mr. Woo Wei Chun, Joseph	-	1,200	200	-	-	18	1,418
	-	3,070	13,100	4,958	-	49	21,177
<b>Independent Non-executive</b>							
Mr. Ip Chi Wai	200	-	-	-	-	-	200
Mr. Hung Yat Ming	150	-	-	-	-	-	150
Mr. Leung Wai Keung	150	-	-	-	-	-	150
	500	-	-	-	-	-	500
	500	3,070	13,100	4,958	-	49	21,677

## 9 DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

- (a) The aggregate amount of emoluments paid and payable to Directors of the Company for the years ended 31st March 2018 and 2017 are set out as follows: (Continued)

Name of Director	Fees	Salaries	Discretionary Bonuses	Housing and other allowances	Estimated money value of other benefits	Employer's contribution to retirement benefits scheme	Total emoluments
<b>2017 (in HK\$'000)</b>							
<b>Executive</b>							
Mr. Poon Jing	-	-	4,400	3,651	-	-	8,051
Dr. Lim Yin Cheng	-	1,200	-	1,081	-	60	2,341
Mr. Poon Hai	-	600	4,000	-	-	18	4,618
Mr. Poon Yeung, Roderick	-	-	3,000	-	-	-	3,000
Mr. Fung Siu To, Clement	-	-	-	-	-	-	-
Mr. Woo Wei Chun, Joseph	-	1,200	100	-	-	18	1,318
	-	3,000	11,500	4,732	-	96	19,328
<b>Independent Non-executive</b>							
Mr. Ip Chi Wai	200	-	-	-	-	-	200
Mr. Hung Yat Ming	150	-	-	-	-	-	150
Mr. Leung Wai Keung	150	-	-	-	-	-	150
	500	-	-	-	-	-	500
	500	3,000	11,500	4,732	-	96	19,828

## Notes to the Financial Statements

9 DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS  
(Continued)

- (a) The aggregate amount of emoluments paid and payable to Directors of the Company for the years ended 31st March 2018 and 2017 are set out as follows: (Continued)

Notes:

- (i) During the year, no emolument was paid or is payable by the Group to any of the above Directors in respect of accepting office as a director or as compensation for loss of office (2017: Nil).
- (ii) No transactions, arrangement and contracts of significance in relation to the Company's business to which its subsidiaries, fellow subsidiaries or its parent company was a party and in which a Director of the Company and his connected party had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year (2017: Nil).
- (b) The five highest paid individuals in the Group for the year include four (2017: four) Directors whose emoluments are already reflected in the analysis presented above. The emoluments payable to the remaining one (2017: one) individual during the year are as follows:

	2018 HK\$'000	2017 HK\$'000
Basic salaries, allowances and benefits in kind	1,800	1,811
Bonus	300	150
	<b>2,100</b>	1,961

The emoluments fell within the following band:

	Number of individuals	
	2018	2017
HK\$1,000,001 - HK\$2,000,000	-	1
HK\$2,000,001 - HK\$3,000,000	1	-

## 9 DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

(c) Senior management remuneration by band

The emoluments of the senior management fell within the following band:

	Number of individuals	
	2018	2017
Less than HK\$1,000,000	2	2
HK\$1,000,001 - HK\$2,000,000	1	2
HK\$2,000,001 - HK\$3,000,000	1	-

## 10 NET FINANCE COSTS

	2018 HK\$'000	2017 HK\$'000
Interest expense		
Long term bank loans	(69,563)	(43,194)
Short term bank loan and overdrafts	(9,122)	(1,042)
Convertible notes	(12,252)	(1,120)
Interest capitalised (note)	23,755	12,321
	(67,182)	(33,035)
Other incidental borrowing costs	(12,160)	(6,482)
Net foreign exchange loss on borrowings	(3,106)	(544)
	(82,448)	(40,061)

Note:

Borrowing costs were capitalised at rates ranging from 1.90% to 3.42% (2017: 1.84% to 3.21%) per annum.

## Notes to the Financial Statements

## 11 INCOME TAX EXPENSE

	2018 HK\$'000	2017 HK\$'000
Current income tax expense		
Hong Kong profits tax	(15,309)	(5,991)
Overseas profits tax	(2,120)	-
Over provision in prior years	3,568	8,334
	(13,861)	2,343
Deferred income tax credit/(expense)	6,602	(6,141)
	(7,259)	(3,798)

Hong Kong profits tax is provided at the rate of 16.5% (2017: 16.5%) on the estimated assessable profit for the year. Income tax on overseas profits has been calculated on the estimated assessable profit for the year at the rates of tax prevailing in the countries in which the Group operates.

The income tax on the Group's profit before income tax differs from the theoretical amount that would arise using the tax rate of Hong Kong as follows:

	2018 HK\$'000	2017 HK\$'000
Profit before income tax	179,089	436,647
Less: share of profits less losses of joint ventures	(1,147)	(3,651)
	177,942	432,996
Calculated at a tax rate of 16.5% (2017: 16.5%)	(29,360)	(71,444)
Over provision in prior years	3,568	8,334
Effect of different tax rates in other countries	1,232	1,237
Income not subject to income tax	60,893	73,379
Expenses not deductible for tax purposes	(30,515)	(5,951)
Tax losses not recognised	(9,720)	(5,208)
Utilisation of previously unrecognised tax losses	66	-
Others	(3,423)	(4,145)
Income tax expense	(7,259)	(3,798)

## 12 DIVIDENDS/COUPON ON CONVERTIBLE NOTES

	2018 HK\$'000	2017 HK\$'000
Dividend:		
- Interim, nil (2017: Nil)	-	-
- Final, proposed, of HK0.64 cent (2017: HK0.64 cent) per share to shareholders (note (a))	<b>12,915</b>	12,915
	<b>12,915</b>	12,915

At a meeting held on 28th June 2018, the Board has proposed to pay a final dividend to shareholders for the year ended 31st March 2018.

	2018 HK\$'000	2017 HK\$'000
Coupon of HK0.64 cent (2017: HK0.64 cent) per note to convertible note holders (note (b)):		
- fixed coupon	<b>1,220</b>	120
- additional coupon	<b>16,016</b>	17,116
	<b>17,236</b>	17,236

Notes:

- (a) The amount of HK\$12,915,000 (2017: HK\$12,915,000) is based on 2,018,040,477 (2017: 2,018,040,477) issued shares as at 28th June 2018. The proposed final dividend are not reflected in the financial statements, but will be reflected as an appropriation of revenue reserve in the year ending 31st March 2019.
- (b) According to the deed poll of the convertible notes, the holders of convertible notes are entitled to receive additional coupon on top of fixed coupon such that the total coupon per note received is the same as dividend per share received by ordinary shareholders. The amount of HK\$17,236,000 (2017: HK\$17,236,000) is based on 2,693,120,010 (2017: 2,693,120,010) convertible notes outstanding as at 28th June 2018. The fixed coupon of HK\$1,220,000 (2017: HK\$120,000) is calculated as 0.1% of redemption value of the convertible notes for that period and was reflected as convertible notes interest under "net finance costs" for the year ended 31st March 2018. The additional coupon in excess of the fixed coupon of HK\$16,016,000 (2017: HK\$17,116,000) will be reflected as an appropriation of revenue reserve in the coming financial year.

## Notes to the Financial Statements

## 13 EARNINGS PER SHARE

The calculation of earnings per share is based on profit attributable to shareholders of the Company and divided by the weighted average number shares.

The calculation of basic and diluted earnings per share for the year is based on the following:

	2018 HK\$'000	2017 HK\$'000
Profit attributable to shareholders of the Company	171,830	432,849
Effect of dilutive potential shares:		
Interest expense saved on convertible notes	12,252	1,120
Profit for calculation of diluted earnings per share	184,082	433,969

	Number of shares	
Weighted average number of shares for calculation of basic earnings per share	2,018,040,477	2,017,963,377
Effect of dilutive potential shares:		
Share options of the Company assumed to be exercised	9,425,161	7,423,101
Convertible notes assumed to be converted at the beginning of the year, or if later, the date of issuance	2,693,120,010	324,653,084
Weighted average number of shares for calculation of diluted earnings per share	4,720,585,648	2,350,039,562
Basic earnings per share (HK cents)	8.5	21.5
Diluted earnings per share (HK cents)	3.9	18.5

For year ended 31st March 2017, the weighted average number of shares used in the calculation of earnings per share have been adjusted for the bonus shares issued in February 2017.

## 13 EARNINGS PER SHARE (Continued)

### SUPPLEMENTARY INFORMATION

The convertible notes of the Company were issued in February 2017. Had the convertible notes been issued at beginning of the year ended 31st March 2017, diluted earnings per share would have been calculated as follows:

	2018	2017
	Number of shares	
Weighted average number of shares for calculation of basic earnings per share	<b>2,018,040,477</b>	2,017,963,377
Effect of dilutive potential shares:		
Share options of the Company assumed to be exercised	<b>9,425,161</b>	7,423,101
Convertible notes assumed to be converted at the beginning of the year	<b>2,693,120,010</b>	2,693,120,010
Weighted average number of shares for calculation of diluted earnings per share	<b>4,720,585,648</b>	4,718,506,488
Diluted earnings per share with impact of convertible notes retrospectively adjusted from the beginning of the year (HK cents)	<b>3.9</b>	9.2

This supplementary information on diluted earnings per share with impact of convertible notes retrospectively adjusted from the beginning of the year is for readers' information only. It does not constitute a disclosure requirement under HKAS 33.

## Notes to the Financial Statements

## 14. PROPERTY, PLANT AND EQUIPMENT

	Land and buildings HK\$'000	Plant and equipment HK\$'000	Total HK\$'000
<b>Cost</b>			
At 31st March 2016	3,911,508	556,173	4,467,681
Currency translation differences	(8,625)	(2,035)	(10,660)
Additions	124,095	36,518	160,613
Disposals	-	(605)	(605)
At 31st March 2017	4,026,978	590,051	4,617,029
<b>Accumulated depreciation</b>			
At 31st March 2016	923,710	412,226	1,335,936
Currency translation differences	(5,544)	(1,900)	(7,444)
Charge for the year	83,680	32,489	116,169
Disposals	-	(542)	(542)
At 31st March 2017	1,001,846	442,273	1,444,119
<b>Net book value</b>			
At 31st March 2017	3,025,132	147,778	3,172,910
<b>Cost</b>			
At 31st March 2017	4,026,978	590,051	4,617,029
Currency translation differences	13,008	3,084	16,092
Additions	41,323	86,206	127,529
Transfer to properties under development for sale	(61,979)	-	(61,979)
Disposals/written off	(294,812)	(84,984)	(379,796)
<b>At 31st March 2018</b>	<b>3,724,518</b>	<b>594,357</b>	<b>4,318,875</b>
<b>Accumulated depreciation</b>			
At 31st March 2017	1,001,846	442,273	1,444,119
Currency translation differences	9,455	2,922	12,377
Charge for the year	82,519	38,878	121,397
Disposals/written off	(294,812)	(84,628)	(379,440)
<b>At 31st March 2018</b>	<b>799,008</b>	<b>399,445</b>	<b>1,198,453</b>
<b>Net book value</b>			
<b>At 31st March 2018</b>	<b>2,925,510</b>	<b>194,912</b>	<b>3,120,422</b>

## 14 PROPERTY, PLANT AND EQUIPMENT (Continued)

Notes:

- (a) Total carrying values of hotel properties comprise the following:

	2018 HK\$'000	2017 HK\$'000
Land and buildings	2,925,510	3,025,132
Plant and equipment	89,451	77,909
	<b>3,014,961</b>	<b>3,103,041</b>

Supplementary information with hotel properties in operation at valuation:

The following market value of the Group's hotel properties is for the reference to the readers only and is not accounted for in the Group's consolidated balance sheet and does not constitute a disclosure requirement under HKAS 16 and HKAS 17.

The aggregate open market value, on a highest and best use basis, of the four hotel properties in Hong Kong (2017: four in Hong Kong and one in Canada) based on valuations conducted by Vigers Appraisal & Consulting Limited ("Vigers") (2017: Vigers and Altus Group Limited ("Altus") respectively), independent professional valuers, amounted to HK\$10,653,700,000 (2017: HK\$10,725,852,000), is regarded as level 3 hierarchy for disclosure purpose under HKFRS 13.

The hotel properties portfolio in Hong Kong comprised four (2017: four) hotels. Vigers used the discounted cash flow ("DCF") method, which is considered the most appropriate valuation approach for assessing the market value of the properties as it would better reflect specific characteristics of the income-producing properties such as occupancies, average room rates, potential income growth and all out-goings, subject to future economic conditions in the markets. The direct comparison method was also used as a check on the valuation arrived at from the DCF method. For the hotel property in Canada, Altus used the direct comparison method for assessing the market value of the property at 31st March 2017 taking into account of its re-development potential. This approach directly uses market comparable transactions to determine the market value. Appropriate adjustments are applied to the comparable transactions to adjust for the discrepancies between the property and the comparables.

- (b) As at 31st March 2018, the aggregate net book value of hotel properties pledged as security for loans amounted to HK\$2,942,774,000 (2017: HK\$3,011,198,000).
- (c) As at 31st March 2018, the cost of hotel properties under development amounted to HK\$669,816,000 (2017: HK\$624,101,000) and HK\$45,715,000 (2017: HK\$107,934,000) was additions during the year.

## Notes to the Financial Statements

## 15 JOINT VENTURES

	2018 HK\$'000	2017 HK\$'000
Share of net assets	57,233	50,675
Advances to joint ventures	198,449	176,854
	<b>255,682</b>	227,529

Advances of HK\$196,599,000 (2017: HK\$176,854,000) to joint ventures are made to finance a property development project in Canada. The advances are denominated in Canadian dollar. The advances are bearing interest at 15% per annum, unsecured and repayable earlier of (a) 1st March 2022 with an option by the joint ventures to extend the original term for up to 2 years; or (b) dissolution of the joint ventures. The interest amounted to HK\$26,586,000 (2017: HK\$28,649,000).

Advances of HK\$1,850,000 (2017: Nil) to a joint venture are made to finance catering operation in Hong Kong. The advances are denominated in Hong Kong dollar, interest free, unsecured with no fixed repayment terms.

The carrying amounts of the advances approximate their fair values.

Details of the principal joint ventures are set out in note 33.

Set out below is the aggregate information of the Group's joint ventures that are not individually material:

	2018 HK\$'000	2017 HK\$'000
Profit before income tax	1,147	3,651
Income tax expense	-	-
Profit for the year	1,147	3,651
Other comprehensive income/(charge)	9,236	(5,676)
Total comprehensive income/(charge) for the year	<b>10,383</b>	(2,025)

There is no joint venture as at 31st March 2018 and 2017, which in the opinion of the Directors, is individually material to the Group.

## 16 AVAILABLE-FOR-SALE INVESTMENTS

	2018 HK\$'000	2017 HK\$'000
Equity securities listed in Hong Kong	225,546	192,933
Unlisted fund	8,084	-
	<b>233,630</b>	192,933

No impairment provision for available-for-sale investments was made during the year (2017: Nil).

## 17 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2018 HK\$'000	2017 HK\$'000
Equity securities		
- Listed in the USA	318,036	279,078
- Listed in Europe	159,181	131,594
- Listed in Hong Kong	111,222	-
	<b>588,439</b>	410,672
Debt securities		
- Listed in Singapore	3,719,267	1,539,455
- Listed in Europe	395,012	86,017
- Listed in Hong Kong	-	180,741
	<b>4,114,279</b>	1,806,213
	<b>4,702,718</b>	2,216,885

## Notes to the Financial Statements

## 17 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

- (a) As at 31st March 2018, financial assets at fair value through profit or loss equivalent to HK\$529,150,000 (2017: Nil) were pledged as security for borrowings.
- (b) Financial assets at fair value through profit or loss are denominated in the following currency:

	2018 HK\$'000	2017 HK\$'000
United States dollar	4,429,728	1,999,274
Sterling	159,181	131,594
Hong Kong dollar	111,222	-
Euro	2,587	86,017
	<b>4,702,718</b>	<b>2,216,885</b>

Supplementary information of financial assets at fair value through profit or loss:

## EQUITY SECURITIES

As at 31st March 2018, the Group held 3 (2017: 2) listed equity securities. The summary of equity securities portfolio of financial assets at fair value through profit or loss as at 31st March 2018 and 2017 and their corresponding unrealised gain/(loss) and dividend income for the year ended 31st March 2018 and 2017 are as follows:

	Market value as at 31st March		Unrealised gain/(loss)		Dividend income	
	2018 HK\$'000	2017 HK\$'000	2018 HK\$'000	2017 HK\$'000	2018 HK\$'000	2017 HK\$'000
Citigroup Inc. ("Citigroup")	318,036	279,078	38,958	84,698	5,254	1,728
Royal Bank of Scotland ("RBS")	159,181	131,594	27,587	(6,874)	-	-
Orient Overseas (International) Limited ("OOIL")	111,222	-	(3,202)	-	262	-
	<b>588,439</b>	<b>410,672</b>	<b>63,343</b>	<b>77,824</b>	<b>5,516</b>	<b>1,728</b>

## 17 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

### EQUITY SECURITIES (Continued)

Citigroup is a global bank that provides financial services, and its shares are listed on the New York Stock Exchange (stock code: C) with a “BBB+” rated by S&P.

RBS is a global bank that provides financial services, and its shares are listed on London Stock Exchange (stock code: RBS) with a “BBB-” rated by S&P.

OOIL is principally engaged in container transport and logistics, and its shares are listed on the HKEX (stock code: 316).

As at 31st March 2018, all of equity securities held by the Group are less than 0.25% shareholding of common shares of respective issuers.

### DEBT SECURITIES

As at 31st March 2018, the Group held 14 (2017: 38) debt securities that are all listed securities, 11 of them are listed in Singapore and 3 in Europe. More than 99% (2017: 92%) of the mark to market valuation comprising 12 (2017: 15) debt securities were issued by PRC-based real estate companies, which are all listed in Hong Kong with the exception of 1 that is listed in the United States.

The summary of debt securities of financial assets at fair value through profit or loss as at 31st March 2018 and 2017 and their corresponding unrealised (loss)/gain and interest income for the year ended 31st March 2018 and 2017 are as follows:

	As at 31st March 2018			As at 31st March 2017		
	Issued by PRC-based real estate companies HK\$'000	Others HK\$'000	Total HK\$'000	Issued by PRC-based real estate companies HK\$'000	Others HK\$'000	Total HK\$'000
Principal amount of notes	4,434,397	14,472	4,448,869	1,622,943	186,777	1,809,720
Investment cost	4,236,202	7,580	4,243,782	1,513,750	97,592	1,611,342
Market value	4,111,692	2,587	4,114,279	1,668,245	137,968	1,806,213
Coupon	8% to 13.75%	6%	6% to 13.75%	5.61% to 13.75%	3% to 6%	3% to 13.75%
Maturity	Sep 2018 - Jun 2025	Oct 2042 & 1 perpetual	Sep 2018 - Oct 2042 & 1 perpetual	Sep 2017 - Dec 2021	Oct 2021 - Oct 2042 & 1 perpetual	Sep 2017 - Oct 2042 & 1 perpetual
Rating	NR to B	NR	NR to B	NR to B+	NR to B-	NR to B+

## Notes to the Financial Statements

17 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS  
(Continued)

## DEBT SECURITIES (Continued)

	For the year ended 31st March					
	2018			2017		
	Issued by PRC-based real estate companies HK\$'000	Others HK\$'000	Total HK\$'000	Issued by PRC-based real estate companies HK\$'000	Others HK\$'000	Total HK\$'000
Interest income	282,539	2,096	284,635	209,505	4,897	214,402
Unrealised (loss)/gain	(156,679)	1,202	(155,477)	138,474	5,291	143,765

As at 31st March 2018, the 14 (2017: 38) listed debt securities of financial assets at fair value through profit or loss gave rise to a net unrealised fair value loss of HK\$155.5 million (2017: gain of HK\$143.8 million) for the year ended 31st March 2018. A total of 7 (2017: 35) debt securities have recorded unrealised fair value gain, with the remaining 7 (2017: 3) debt securities that recorded unrealised fair value losses.

As at 31st March 2018, the mark to market valuation of the largest single debt securities within the Group's financial assets at fair value through profit or loss represents approximately 8.4% (2017: 1.8%) of the Group's revalued total assets, and the mark to market valuation of the five largest debt securities held represents approximately 17.8% (2017: 7.3%). The remaining 9 debt securities represent 5.8% of the Group's revalued total assets, with each of them less than 1.4%.

The five largest debt securities held at 31st March 2018 with all being acquired during the year are listed below:

	Market value HK\$'000	% of the debt securities portfolio	Unrealised (loss)/gain for the year HK\$'000	Interest income for the year HK\$'000
Kaisa 9.375% notes	1,468,133	36%	(100,318)	110,078
Evergrande 8.75% notes	467,814	11%	662	30,233
Mingfa 11% notes due 2019	397,683	10%	6,523	8,737
Jiayuan 8% notes	392,425	10%	1,788	13,335
Ronshine 8.25% notes	373,785	9%	(9,850)	5,389
	3,099,840	76%	(101,195)	167,772

## 17 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

### DEBT SECURITIES (Continued)

“Kaisa 9.375% notes”, issued by Kaisa and carries fixed coupon rate of 9.375% per annum. It is denominated in United State dollar (“US\$”) and matures on 30th June 2024. The notes are listed on the SGX-ST and non-rated.

“Evergrande 8.75% notes”, issued by Evergrande and carries fixed coupon rate of 8.75% per annum. It is denominated in US\$ and matures on 28th June 2025. The notes are rated “B-” by S&P and listed on the SGX-ST.

“Mingfa 11% notes due 2019”, issued by Mingfa Group (International) Company Limited (“Mingfa”) and carries fixed coupon rate of 11% per annum. It is denominated in US\$ and matures on 16th January 2019. The notes are listed on the SGX-ST. Mingfa is principally engaged in property development, property investment and hotel operation in the PRC. Its shares are listed on the HKEX (stock code: 846).

“Jiayuan 8% notes”, issued by Jiayuan International Group Limited (“Jiayuan”) and carries fixed coupon rate of 8% per annum. It is denominated in US\$ and matures on 18th October 2018. The notes are listed on the Frankfurt Stock Exchange. Jiayuan is principally engaged in the property development and property investment in the PRC. Its shares are listed on the HKEX (stock code: 2768).

“Ronshine 8.25% notes”, issued by Ronshine China Holdings Limited (“Ronshine”) and carries fixed coupon rate of 8.25% per annum. It is denominated in US\$ and matures on 1st February 2021. The notes are listed on the SGX-ST. Ronshine is principally engaged in the property development in the PRC. Its shares are listed on the HKEX (stock code: 3301).

## Notes to the Financial Statements

## 18 PROPERTIES UNDER DEVELOPMENT FOR SALE

	2018 HK\$'000	2017 HK\$'000
Freehold land	234,685	165,927
Development costs	110,285	45,149
	<b>344,970</b>	211,076

As at 31st March 2018, the aggregate carrying value of properties under development for sale pledged as security for loan amounted to HK\$180,896,000 (2017: HK\$167,743,000). The amount of properties under development for sale expected to be completed and recovered after more than one year is HK\$344,970,000 (2017: HK\$211,076,000).

## 19 TRADE AND OTHER RECEIVABLES

	2018 HK\$'000	2017 HK\$'000
Trade receivables		
Fully performing	12,243	15,365
Past due but not impaired	879	4,356
Impaired and provided for	3,098	2,279
	<b>16,220</b>	22,000
Less: Provision for impairment	<b>(3,098)</b>	(2,279)
	<b>13,122</b>	19,721
Accrued interest and dividend receivable	109,478	39,717
Prepayments	21,954	13,028
Deposits	25,386	24,494
Other receivables	4,349	3,825
	<b>174,289</b>	100,785

## 19 TRADE AND OTHER RECEIVABLES (Continued)

Aging analysis of trade receivables net of provision for impairment is as follows:

	2018 HK\$'000	2017 HK\$'000
0 month to 6 months	13,122	18,882
More than 12 months	-	839
	<b>13,122</b>	19,721

The past due but not impaired trade receivables relate to a number of independent customers for whom there is no recent history of default. The aging analysis of these trade receivables is as follows:

	2018 HK\$'000	2017 HK\$'000
0 month to 6 months	879	3,517
More than 12 months	-	839
	<b>879</b>	4,356

Movements on allowance for impairment of trade receivable are as follows:

	2018 HK\$'000	2017 HK\$'000
At the beginning of the year	2,279	-
Provision for impairment	819	2,386
Written off during the year	-	(107)
At the end of the year	<b>3,098</b>	2,279

The credit terms given to the customers vary and are generally based on the financial strengths of individual customers. In order to effectively manage the credit risks associated with trade receivables, credit evaluations of customers are performed periodically.

## Notes to the Financial Statements

## 19 TRADE AND OTHER RECEIVABLES (Continued)

The carrying amounts of the trade and other receivables approximate their fair values. They are denominated in the following currencies:

	2018 HK\$'000	2017 HK\$'000
Hong Kong dollar	51,694	54,733
United States dollar	104,457	34,392
Canadian dollar	18,138	11,300
Others	-	360
	<b>174,289</b>	100,785

The creation and release of provision for impaired receivables have been included in “selling and administrative expenses” in the profit and loss account. Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

The maximum exposure to credit risk at the balance sheet date is the carrying value of each class of receivable mentioned above. The Group does not hold any collateral as security.

## 20 BANK BALANCES AND CASH

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Cash at bank and in hand	<b>140,853</b>	87,108
Short term bank deposits	<b>50,039</b>	141,400
Cash and cash equivalents	<b>190,892</b>	228,508
Restricted cash balance	<b>56,834</b>	-
	<b>247,726</b>	228,508

Restricted cash balances represent proceeds from pre-sales of property under development that are held in escrow, over which the Group has legal ownership, but is restricted by law as to its availability and intended use.

The carrying amounts of the bank balances and cash are denominated in the following currencies:

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Hong Kong dollar	<b>141,220</b>	115,981
United States dollar	<b>21,706</b>	90,314
Canadian dollar	<b>79,843</b>	20,676
Others	<b>4,957</b>	1,537
	<b>247,726</b>	228,508

## Notes to the Financial Statements

## 21 TRADE AND OTHER PAYABLES

	2018 HK\$'000	2017 HK\$'000
Trade payables	30,811	12,565
Accrued expenses	89,787	77,011
Construction and retention payables	13,935	17,827
Other payables	5,207	5,732
	<b>139,740</b>	113,135

Aging analysis of trade payables is as follows:

	2018 HK\$'000	2017 HK\$'000
0 month to 6 months	29,999	12,136
7 months to 12 months	343	63
More than 12 months	469	366
	<b>30,811</b>	12,565

The carrying amounts of trade and other payables approximate their fair values.

The carrying amounts of trade and other payables of the Group are denominated in the following currencies:

	2018 HK\$'000	2017 HK\$'000
Hong Kong dollar	119,823	99,822
Canadian dollar	19,917	13,313
	<b>139,740</b>	113,135

## 22 SHARE CAPITAL

Shares of HK\$0.02 each	Number of shares	Amount HK\$'000
Authorised:		
At 31st March 2017 and 2018	35,000,000,000	700,000

	Number of shares		Amount	
	2018	2017	2018 HK\$'000	2017 HK\$'000
Issued and fully paid:				
At the beginning of the year	2,018,040,477	1,570,386,829	40,361	31,408
Bonus shares issued (note)	-	447,569,392	-	8,951
Conversion of convertible notes (note)	-	84,256	-	2
At the end of the year	2,018,040,477	2,018,040,477	40,361	40,361

Note:

For the year ended 31st March 2018, no share was allotted and issued.

In February 2017, 447,569,392 new shares were allotted and issued at HK\$0.02 per share upon the completion of bonus issue for two bonus shares for every one existing share held.

In March 2017, 84,256 new shares were allotted and issued at HK\$0.02 per share upon the conversion of convertible notes (note 25).

## Notes to the Financial Statements

## 23 RESERVES

	Share premium HK\$'000	Contributed surplus HK\$'000	Convertible note redemption reserve HK\$'000	Available-for-sale investments reserve HK\$'000	Currency translation reserve HK\$'000	Share option reserve HK\$'000	Revenue reserve HK\$'000	Total HK\$'000
At 31st March 2016	1,135,311	1,134,752	-	3,398	35,683	28,703	1,085,286	3,423,133
Fair value gain on available-for-sale investments	-	-	-	44,711	-	-	-	44,711
Currency translation differences	-	-	-	-	(4,846)	-	-	(4,846)
Share of currency translation of joint ventures	-	-	-	-	(5,676)	-	-	(5,676)
Profit for the year	-	-	-	-	-	-	432,849	432,849
Issuance of bonus shares and convertible notes	(8,951)	(1,134,752)	1,067,477	-	-	-	(107,942)	(184,168)
Conversion of convertible notes	-	37	(33)	-	-	-	-	4
Share option lapsed	-	-	-	-	-	(5,120)	5,120	-
2016 final dividend	-	-	-	-	-	-	(19,630)	(19,630)
<b>At 31st March 2017</b>	<b>1,126,360</b>	<b>37</b>	<b>1,067,444</b>	<b>48,109</b>	<b>25,161</b>	<b>23,583</b>	<b>1,395,683</b>	<b>3,686,377</b>
Representing:								
2017 proposed final dividend and coupon to convertible note holders	-	-	-	-	-	-	30,031	30,031
Others	1,126,360	37	1,067,444	48,109	25,161	23,583	1,365,652	3,656,346
<b>At 31st March 2017</b>	<b>1,126,360</b>	<b>37</b>	<b>1,067,444</b>	<b>48,109</b>	<b>25,161</b>	<b>23,583</b>	<b>1,395,683</b>	<b>3,686,377</b>
As 31st March 2017	1,126,360	37	1,067,444	48,109	25,161	23,583	1,395,683	3,686,377
Fair value gain on available-for-sale investments	-	-	-	32,661	-	-	-	32,661
Currency translation differences	-	-	-	-	8,265	-	-	8,265
Share of currency translation of joint ventures	-	-	-	-	9,236	-	-	9,236
Profit for the year	-	-	-	-	-	-	171,830	171,830
Share option lapsed	-	-	-	-	-	(20,160)	20,160	-
2017 final dividend to shareholders	-	-	-	-	-	-	(12,915)	(12,915)
2017 coupon to convertible note holders	-	-	-	-	-	-	(17,116)	(17,116)
<b>At 31st March 2018</b>	<b>1,126,360</b>	<b>37</b>	<b>1,067,444</b>	<b>80,770</b>	<b>42,662</b>	<b>3,423</b>	<b>1,557,642</b>	<b>3,878,338</b>
Representing:								
2018 proposed final dividend and coupon to convertible note holders	-	-	-	-	-	-	28,931	28,931
Others	1,126,360	37	1,067,444	80,770	42,662	3,423	1,528,711	3,849,407
<b>At 31st March 2018</b>	<b>1,126,360</b>	<b>37</b>	<b>1,067,444</b>	<b>80,770</b>	<b>42,662</b>	<b>3,423</b>	<b>1,557,642</b>	<b>3,878,338</b>

## 24 BORROWINGS

	2018 HK\$'000	2017 HK\$'000
<b>Current liabilities</b>		
Short term bank loans		
Secured	744,430	57,440
Unsecured	79,950	-
Current portion of long term bank loans	576,768	305,366
Portion of long term bank loans containing a repayment on demand clause	75,923	79,286
	<b>1,477,071</b>	442,092
<b>Non-current liabilities</b>		
Long term bank loans		
Secured	1,874,352	1,850,483
Unsecured	1,384,346	-
	<b>3,258,698</b>	1,850,483
	<b>4,735,769</b>	2,292,575

The maturities of long term bank loans, based on the scheduled repayment dates set out in the loan agreements and ignoring the effect of any repayment on demand clause, are as follows:

	2018 HK\$'000	2017 HK\$'000
Repayable within one year	576,768	305,366
Repayable between one and two years	914,007	580,998
Repayable between two to five years	2,420,614	1,348,771
	<b>3,911,389</b>	2,235,135
Current portion included in current liabilities	<b>(576,768)</b>	(305,366)
	<b>3,334,621</b>	1,929,769

## Notes to the Financial Statements

## 24 BORROWINGS (Continued)

The carrying amounts of the borrowings are denominated in the following currencies:

	2018 HK\$'000	2017 HK\$'000
Hong Kong dollar	4,609,416	2,157,364
Canadian dollar	75,923	87,771
Japanese Yen	50,430	47,440
	<b>4,735,769</b>	2,292,575

The interest rates of the borrowings at the balance sheet date range from 1.68% to 3.51% (2017: 1.52% to 3.20%) per annum.

The carrying amounts of short term and long term borrowings approximate their fair values.

Subsequent to the balance sheet date, a total of HK\$909 million short term loans outstanding as at 31st March 2018 was repaid and refinanced by the drawdown of long term bank facilities with maturities of 5 years.

## 25 CONVERTIBLE NOTES

	2018 HK\$'000	2017 HK\$'000
At the beginning of the year	176,331	-
Issuance of convertible notes	-	175,217
Interest expense (note 10)	12,252	1,120
Conversion during the year (note 22)	-	(6)
	<b>188,583</b>	176,331
Coupon payable included in trade and other payables	<b>(1,340)</b>	-
At the end of the year	<b>187,243</b>	176,331

## 25 CONVERTIBLE NOTES (Continued)

The Company issued a total of 2,693,204,266 convertible notes (under bonus issue scheme) on 23rd February 2017. The convertible notes bear interest at 0.1% per annum on the redemption value of HK\$0.453 per note and have dividend entitlement. Where a final dividend on the shares has not been declared and paid in any particular year, the 0.1% coupon will be deferred until the next dividend payment (if previously unpaid) and the accumulated deferred coupon would be paid on maturity date on 23rd February 2047 at HK\$0.453 each.

Each noteholder has the option to convert the notes into fully paid ordinary shares on a one to one basis (subject to anti-dilutive adjustment due to certain corporate actions) at any time from the first business day immediately following the issue date up to and including the date falling on the 10th business day prior to the thirtieth anniversary of the issue date. Unless previously converted, the convertible notes will be redeemed on the thirtieth anniversary of the issue date at HK\$0.453 each.

Save as disclosed above, the terms and conditions of the convertible notes are set out in the respective subscription agreements and disclosed in the Company's circular dated 27th January 2017.

The fair value of the liability component of approximately HK\$175 million and the equity component of approximately HK\$1,067 million (note 23) were determined at the issuance of the convertible notes. The fair value of the liability component was calculated using cash flows discounted at a market interest rate. The residual amount, representing the value of equity component, is credited to a convertible note redemption reserve under equity attributable to the Company's shareholders.

The interest expense on the convertible notes is calculated using the effective interest method by applying the effective interest rate per annum.

## 26 DEFERRED INCOME TAX

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets with current income tax liabilities and when the deferred income tax related to the same tax jurisdiction. The offset amounts are as follows:

	2018 HK\$'000	2017 HK\$'000
Deferred income tax assets	4,880	3,883
Deferred income tax liabilities	(48,639)	(54,244)
	<b>(43,759)</b>	(50,361)

## Notes to the Financial Statements

## 26 DEFERRED INCOME TAX (Continued)

The movement of deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction is as follows:

## DEFERRED INCOME TAX ASSETS

	Accelerated accounting depreciation		Fair value adjustments		Tax loss		Total	
	2018	2017	2018	2017	2018	2017	2018	2017
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At the beginning of the year	62	34	-	949	15,136	11,123	15,198	12,106
Recognised in profit and loss account	(42)	28	-	(949)	6,893	4,013	6,851	3,092
At the end of the year	20	62	-	-	22,029	15,136	22,049	15,198

## DEFERRED INCOME TAX LIABILITIES

	Accelerated tax depreciation		Fair value adjustments		Total	
	2018	2017	2018	2017	2018	2017
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At the beginning of the year	(59,256)	(56,326)	(6,303)	-	(65,559)	(56,326)
Recognised in profit and loss account	(6,552)	(2,930)	6,303	(6,303)	(249)	(9,233)
At the end of the year	(65,808)	(59,256)	-	(6,303)	(65,808)	(65,559)

Deferred income tax assets are recognised for tax loss carried forwards to the extent that realisation of the related tax benefit through the future taxable profits is probable. The Group did not recognise deferred income tax assets of HK\$12 million (2017: HK\$12 million) in respect of losses amounting to HK\$62 million (2017: HK\$61 million) that can be carried forward against future taxable income. As at 31st March 2018, the tax losses have no expiry date (2017: Nil).

## 27 COMMITMENTS

Commitments at the balance sheet date are as follows:

	2018 HK\$'000	2017 HK\$'000
Contracted but not provided for		
Property, plant and equipment	28,236	67,255
Contribution to joint ventures	6,074	-
	<b>34,310</b>	67,255

## 28 OPERATING LEASE ARRANGEMENTS

### (A) LESSOR

As at 31st March 2018, the future aggregate minimum rental receipts receivable under non-cancellable operating leases were as follows:

	2018 HK\$'000	2017 HK\$'000
In respect of land and buildings:		
Within one year	3,337	6,152
In the second to fifth year inclusive	2,261	155
	<b>5,598</b>	6,307

## Notes to the Financial Statements

## 28 OPERATING LEASE ARRANGEMENTS (Continued)

**(B) LESSEE**

As at 31st March 2018, the future aggregate minimum lease payments payable under non-cancellable operating leases were as follows:

	2018 HK\$'000	2017 HK\$'000
In respect of land and buildings:		
Within one year	5,483	8,734
In the second to fifth year inclusive	1,576	3,750
	<b>7,059</b>	12,484

## 29 FINANCIAL GUARANTEES

	2018 HK\$'000	2017 HK\$'000
Guarantees for the bank loans of joint ventures	<b>206,509</b>	198,347

## 30 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS

### (A) RECONCILIATION OF PROFIT BEFORE INCOME TAX TO NET CASH (USED IN)/GENERATED FROM OPERATIONS

	2018 HK\$'000	2017 HK\$'000
Profit before income tax	179,089	436,647
Depreciation	121,397	116,169
Interest income	(122)	(52,027)
Impairment of trade receivable	819	2,386
Finance costs	77,784	36,419
(Gain)/loss on disposal of property, plant and equipment	(37)	63
Net investment loss/(gain)	58,621	(243,046)
Share of profits less losses of joint ventures	(1,147)	(3,651)
Operating profit before working capital changes	436,404	292,960
Increase in properties under development for sale (excluding interest expense capitalised)	(55,597)	(210,732)
Decrease/(increase) in inventories	1,260	(9)
(Increase)/decrease in trade and other receivables	(79,432)	15,694
Increase in financial assets at fair value through profit or loss	(2,539,345)	(94,229)
Increase in trade and other payables	24,250	9,224
Increase in deposits received from sale of properties	56,833	-
Increase in restricted cash	(56,833)	-
Net cash (used in)/generated from operations	(2,212,460)	12,908

## Notes to the Financial Statements

30 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS  
(Continued)

## (B) RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

	Bank borrowings HK\$'000	Convertible notes HK\$'000	Total HK\$'000
At 31st March 2017	2,292,575	176,331	2,468,906
Cash flows			
Net drawdown	2,429,062	-	2,429,062
Non-cash changes			
Amortisation of loan facilities fees	7,496	-	7,496
Accrued interest relating to convertible notes	-	12,252	12,252
Coupon payable included in trade and other payables	-	(1,340)	(1,340)
Exchange translation differences	6,636	-	6,636
<b>At 31st March 2018</b>	<b>4,735,769</b>	<b>187,243</b>	<b>4,923,012</b>

## 31 RELATED PARTY TRANSACTIONS

The major shareholders of the Group are Asia Standard International Group Limited ("ASI") and Asia Orient Holdings Limited ("Asia Orient"), companies incorporated in Bermuda and listed in Hong Kong. As at 31st March 2018, Asia Orient owns effectively 66.7% of the Company's shares. The remaining 33.3% shares are widely held.

## 31 RELATED PARTY TRANSACTIONS (Continued)

In addition to the related party information shown elsewhere in the financial statements, the following transactions were carried out with related parties:

### (A) SALES AND PURCHASES OF GOODS AND SERVICES

	2018 HK\$'000	2017 HK\$'000
Income from/(expense to) subsidiaries of Asia Orient		
Hotel and travel services (note (i))	975	451
Operating lease rental and management services (note (ii))	(5,627)	(4,921)
Project management service (note (iii))	(4,500)	(4,500)
Travel agency service income from related companies (note (i))	334	642

Notes:

- (i) Hotel services income and travel agency service income are subject to mutually agreed fees.
- (ii) Rental expense is subject to terms agreed by the parties involved, which are at a fixed monthly fee.
- (iii) Project management service expenses are subject to mutually agreed terms.

### (B) KEY MANAGEMENT COMPENSATION

	2018 HK\$'000	2017 HK\$'000
Fee	500	500
Salaries, allowances and benefits in kind	24,915	22,794
Employer's contribution to retirement benefits scheme	103	160
	<b>25,518</b>	23,454

Key management includes the Company's Directors and four (2017: four) senior management members of the Group. No significant transactions have been entered with the Directors of the Company (being key management personnel) during the year other than the emoluments paid to them as disclosed in note 9.

## Notes to the Financial Statements

## 32 BALANCE SHEET OF THE COMPANY

	2018 HK\$'000	2017 HK\$'000
Non-current assets		
Subsidiaries (note (a))	-	-
Current assets		
Amount due from subsidiaries	3,860,451	3,721,223
Trade and other receivables	360	360
Income tax recoverable	229	172
Bank balances and cash	882	1,099
	<b>3,861,922</b>	3,722,854
Current liabilities		
Trade and other payables	2,730	2,109
Borrowings, unsecured	29,950	-
	<b>32,680</b>	2,109
Net current assets	<b>3,829,242</b>	3,720,745
Non-current liabilities		
Convertible notes	187,243	176,331
Net assets	<b>3,641,999</b>	3,544,414
Equity		
Share capital	40,361	40,361
Reserves (note (b))	3,601,638	3,504,053
	<b>3,641,999</b>	3,544,414

Lim Yin Cheng  
Director

Woo Wei Chun, Joseph  
Director

## 32 BALANCE SHEET OF THE COMPANY (Continued)

Notes:

- (a) As at 31st March 2018 and 2017, the shares of certain subsidiaries are pledged to secure loan facilities granted to the Group.

Details of the principal subsidiaries are set out in note 33.

- (b) Reserve movement of the Company

	Share premium HK\$'000	Contributed surplus HK\$'000	Convertible note redemption reserve HK\$'000	Share option reserve HK\$'000	Revenue reserve HK\$'000	Total HK\$'000
At 31st March 2016	1,135,311	1,323,648	-	28,703	921,263	3,408,925
Profit for the year	-	-	-	-	298,922	298,922
Issuance of bonus shares and convertible notes	(8,951)	(1,242,694)	1,067,477	-	-	(184,168)
Conversion of convertible notes	-	37	(33)	-	-	4
Share options lapsed	-	-	-	(5,120)	5,120	-
2016 final dividend	-	-	-	-	(19,630)	(19,630)
<b>At 31st March 2017</b>	<b>1,126,360</b>	<b>80,991</b>	<b>1,067,444</b>	<b>23,583</b>	<b>1,205,675</b>	<b>3,504,053</b>
At 31st March 2017	1,126,360	80,991	1,067,444	23,583	1,205,675	3,504,053
Profit for the year	-	-	-	-	127,616	127,616
Share options lapsed	-	-	-	(20,160)	20,160	-
2017 final dividend to shareholders	-	-	-	-	(12,915)	(12,915)
Coupon to convertible note holders	-	-	-	-	(17,116)	(17,116)
<b>At 31st March 2018</b>	<b>1,126,360</b>	<b>80,991</b>	<b>1,067,444</b>	<b>3,423</b>	<b>1,323,420</b>	<b>3,601,638</b>

The revenue reserve is distributable. Under the Companies Act of Bermuda and the Bye-Laws of the Company, the contributed surplus is also distributable.

## Notes to the Financial Statements

## 33 PRINCIPAL SUBSIDIARIES AND JOINT VENTURES

Listed below are the principal subsidiaries and joint ventures which, in the opinion of the Directors, principally affect the results and/or net assets of the Group.

**(A) SUBSIDIARIES**

(Unless indicated otherwise, they are indirectly wholly owned by the Company and have their principal place of operations in Hong Kong)

<b>Name</b>	<b>Principal activity</b>	<b>Issued and fully paid/ Paid-up capital</b>
<i>Incorporated in Hong Kong</i>		
Asia Standard Hotel (Holdings) Limited	Investment holding	HK\$2
Empire Hotel International Company Limited	Securities investment	HK\$2
JBC Travel Company Limited	Travel agency	HK\$2,500,000
Master Asia Enterprises Limited	Hotel investment and operation	HK\$10,000
Pacific Crown Enterprises Limited	Hotel investment	HK\$1
Perfect Wave Limited	Catering operation	HK\$2
Stone Pole Limited	Hotel investment and operation	HK\$10
Sure Luck Development Limited	Hotel investment and operation	HK\$1
Vinstar Development Limited	Hotel investment and operation	HK\$2

### 33 PRINCIPAL SUBSIDIARIES AND JOINT VENTURES (Continued)

#### (A) SUBSIDIARIES (Continued)

Name	Principal activity	Issued and fully paid/ Paid-up capital
<i>Incorporated in the British Virgin Islands</i>		
Asia Standard Hotel (BVI) Limited <sup>(i)</sup>	Investment holding	US\$1
Assets Century Global Limited	Investment holding	US\$1
Concept Eagle Limited	Investment holding	US\$1
Enrich Enterprise Ltd. <sup>(ii)</sup>	Hotel investment	US\$1
Greatime Limited	Securities investment	US\$1
Onrich Enterprises Limited	Securities investment	US\$1
<i>Incorporated in Canada</i>		
1488 Robson Street Holdings Limited <sup>(iii)</sup>	Investment holding	CAD\$100
ASNA Robson Landmark Holdings Limited <sup>(ii)</sup>	Property development	CAD\$15,979,312
ASNA Robson Landmark Developments Limited <sup>(ii)</sup>	Property development	CAD\$3,099,200
1388 Robson Nominee Limited <sup>(ii)</sup>	Investment holding	CAD\$100
AS 1388 Robson Holdings Limited <sup>(ii)</sup>	General partner	CAD\$100
AS 1388 Robson Limited Partnership <sup>(ii)</sup>	Property development	CAD\$6,831,000
Asia Standard Americas Limited <sup>(ii)</sup>	Property development management	CAD\$100
ASNA Alberni Holdings Limited	Investment holding	CAD\$8,631,678

## Notes to the Financial Statements

## 33 PRINCIPAL SUBSIDIARIES AND JOINT VENTURES (Continued)

## (B) JOINT VENTURES

Name	Principal activity	Issued and fully paid/ paid-up capital	Group equity interest
<i>Incorporated in Canada</i>			
1488 Alberni Holdings Limited <sup>(i)</sup>	General partner	CAD\$100	40%
1488 Alberni Development Holdings Limited Partnership <sup>(ii)</sup>	Property development	CAD\$20,500,001	40%
1488 Alberni Investment Limited Partnership <sup>(ii)</sup>	Property development	CAD\$1,078,947	40%

Notes:

(i) Directly wholly owned by the Company

(ii) Operates in Canada

## 34 SUBSEQUENT EVENT

Subsequent to the reporting period, the Group completed the purchase of certain properties located in Vancouver, Canada through the joint ventures for residential development for sale. The Group has 40% effective interests in the joint ventures and the related interest attributable to the Group amounts to approximately HK\$350 million.

## 35 HOLDING COMPANIES

The Directors regard Asia Orient, incorporated in Bermuda and listed in Hong Kong, as being the ultimate holding company, and The Sai Group Limited, a wholly-owned subsidiary of ASI, a company incorporated in British Virgin Islands, as being the immediate holding company.

## 36 APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the Board of Directors on 28th June 2018.

